



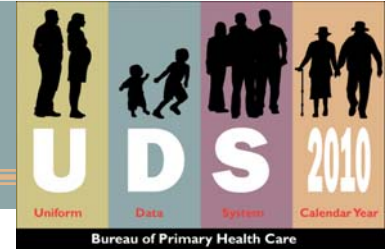
Case Study Worksheets



Patient Profile: Who are we serving?

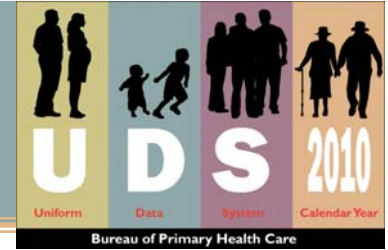
Profile	Grantee	Percentile	National/State Average	Positive or Negative (+/-)?
Total				
Spec Pops				
Uninsured				
Private Insurance				
FPL <100%				
Minority				
Language				

Quality: Are standards high?



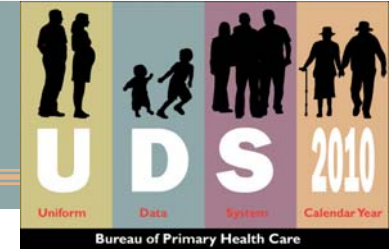
Profile	Grantee	Percentile	National/State Average	Positive or Negative (+/-)?
1 st Trimester				
Pap test				
Immunization rates – 2yr				
Low birth weight				
Controlled diabetes				
Controlled hypertension				
Medical Visits/Patient				

Efficiency: Are resources maximized?



Profile	Grantee	Percentile	National/State Average	Positive or Negative (+/-)?
Productivity/MD				
Productivity/ML				
Staffing Ratio				
Medical Cost/Patient				
Medical Cost/Visit				
% Administrative Cost				
Medical Panel				
Dental Panel				

Financial: Are we solvent?



Profile	Grantee	Percentile	National/State Average	Positive or Negative (+/-)?
% BPHC Income				
% Patient Revenue				
Charge to cost				
Charge/ visit				
Surplus?				
% Collections				
Financial Ratios				