



# DRVS to Support Care Management & Access

#### **MTPCA User Group**

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Clinical Transformation

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## **Agenda**





Review operational measures & data in DRVS to understand patient visit trends and access to care.



CARE MANAGEMENT BACKGROUND

Understand benefits of Care Management & importance.



IDENTIFY & OUTREACH PATIENTS

Highlight strategies to identify, outreach, and track care managed patients.



CARE MANAGEMENT EVALUATION

Utilize DRVS functionality to evaluate the effectiveness of care management efforts.



## Understanding & Creating Access for Patients



## How can operational measures help?



Explore what patients are coming in and from where.



Dive into what appointments are being kept, lost or recouped.



Understand workload and activity of providers.



Recognize activity of non-provider care team members.





### **Operational Data Use Cases & Users**

**Data Clean Up** 



- Operations
- DRVS Admin
- · IT

Appointment Tracking



- Operations
- Medical director
- Quality

**Visit Volume** 



- Operations
- Medical director
- Quality

Demographics & New Patient



- Operations
- Marketing
- Quality

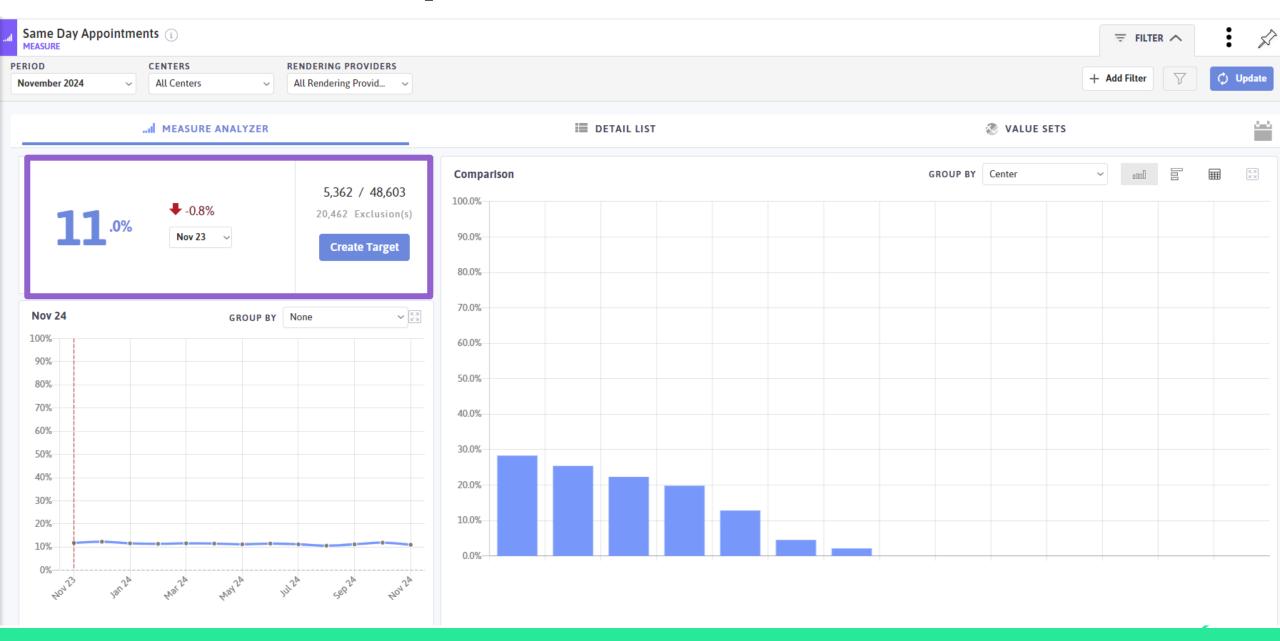


## **Using Appointment Data**

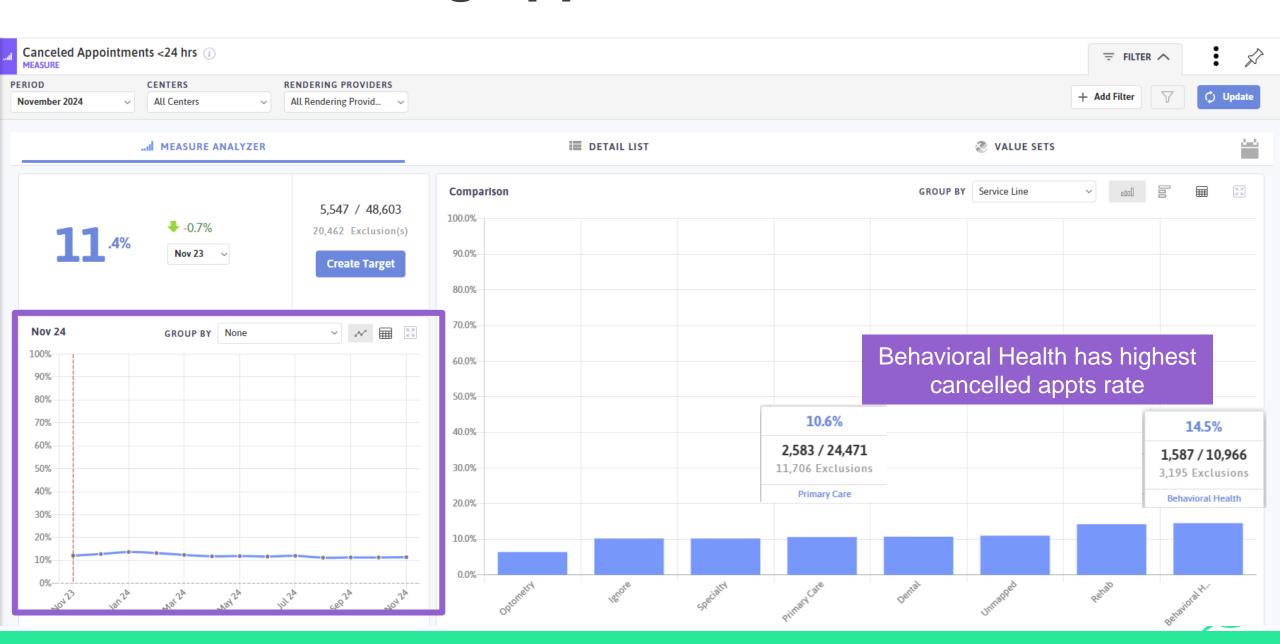
healthcare

Goal	Role	Details
Track who is or is not coming in	<ul><li>Operations team</li><li>Medical director</li><li>Care Management</li></ul>	Review measures like <b>Walk In/Same Day</b> or <b>No Show/Cancelled</b> stratified by factors like key patient demographics, service line, appointment type, provider.
Assess equity of access	PCMH manager	Review measures like <b>Walk In/Same Day</b> or <b>No Show/Cancelled</b> stratified by factors like key race, ethnicity, language, etc.
Follow up with patients the noshowed or rescheduled	• Front Desk	Review <b>No Show</b> and <b>Cancelled</b> measures to identify patients that need a new appointment.
Understand scheduling capacity	<ul><li>Front Desk</li><li>Operations Team</li></ul>	Review <b>Appts/Day</b> measure, stratified by factors like Appointment Status, EHR Appointment Type, Provider, and Service Line.

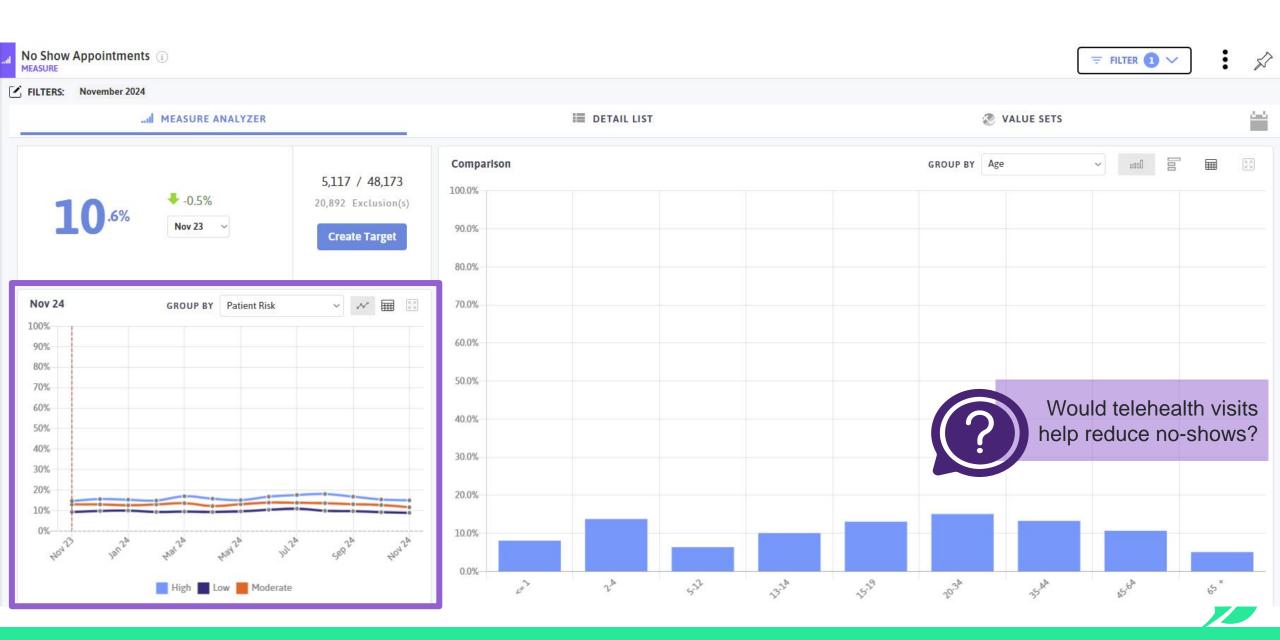
## **How Do Our Populations Access Care? MT**



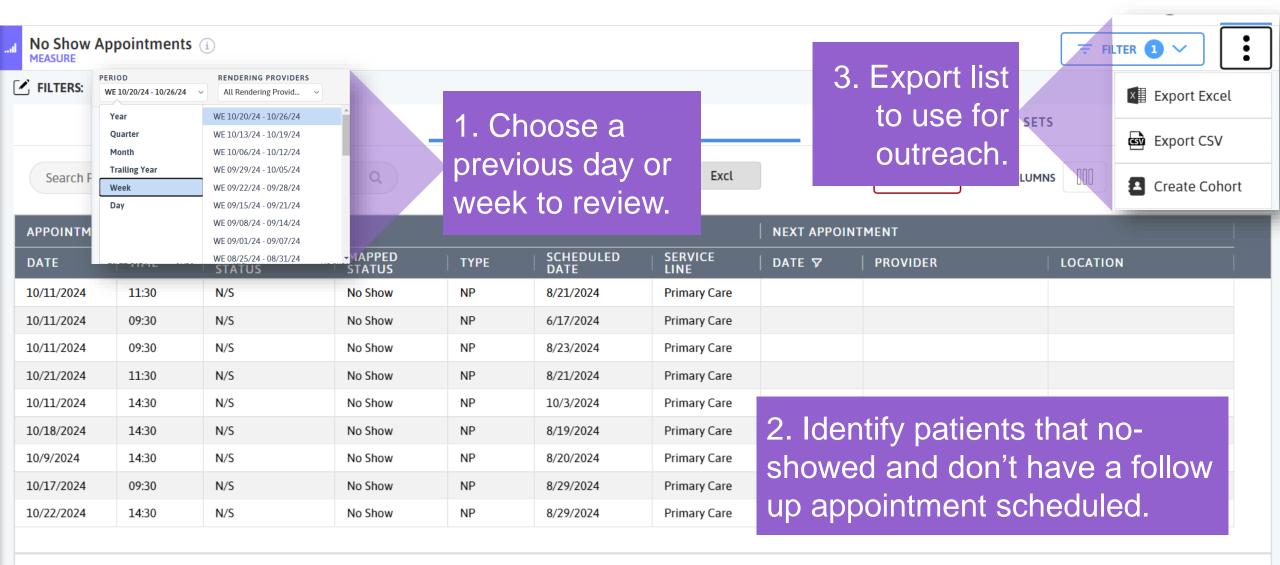
## Who's cancelling appointments? MT



## Who's not coming in? MT



## Patient Recall | Rescheduling No Shows



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## Do you have a workflow to reschedule No-Show or last-minute Cancellations?



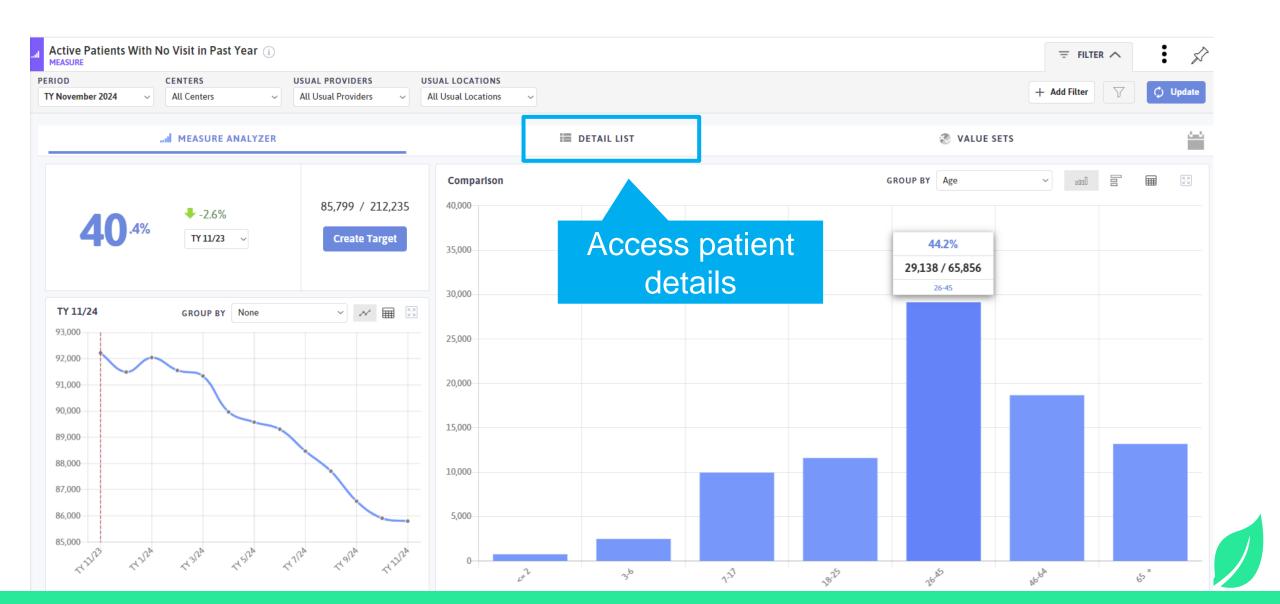


## **Appointment Measures**

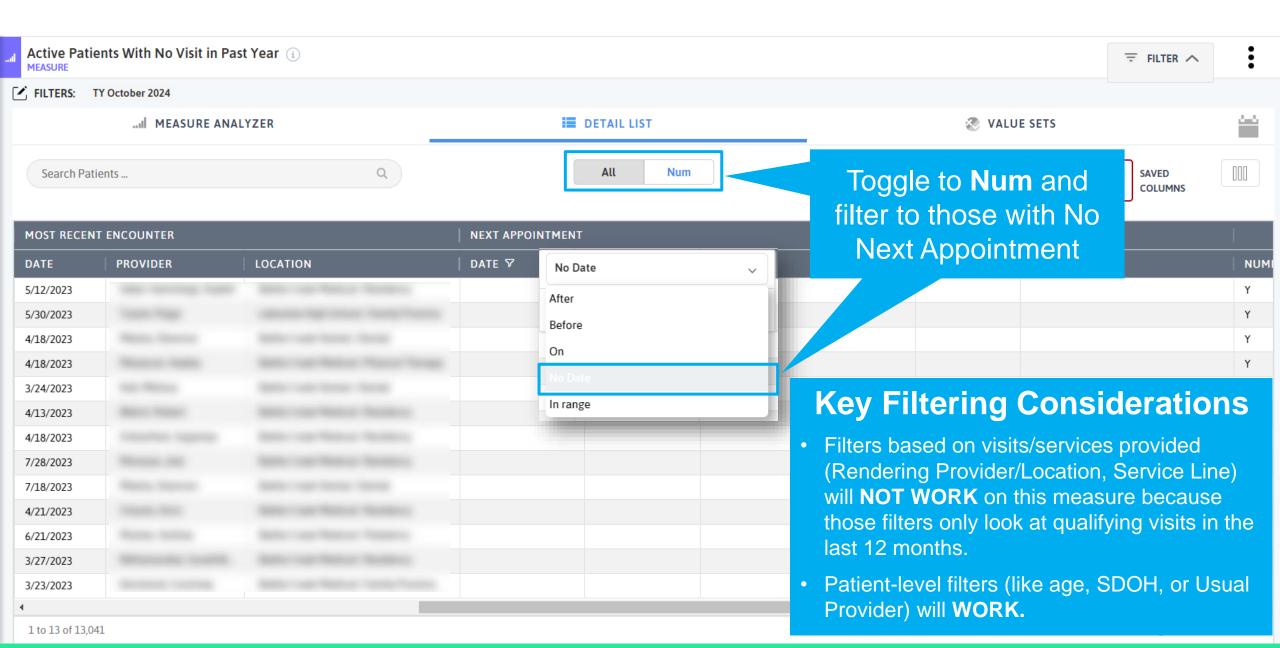
Measure Name	Description
Appointments per Day	The average number of appointments scheduled per day (on days where appointments were scheduled).
Canceled Appointments <24 hrs	Appointments that were canceled up to 24 hours prior to the visit or the same day as the visit was scheduled to occur.
Same Day Appointments	All appointments scheduled on the same day as the appointment occurred.
Walk In Appointments	All appointments not scheduled in advance.
No Show Appointments	All appointments patient did not keep, without advance notice.
Alert Closure – Point of Care	POC Alerts closed within the same week as the kept appointment.



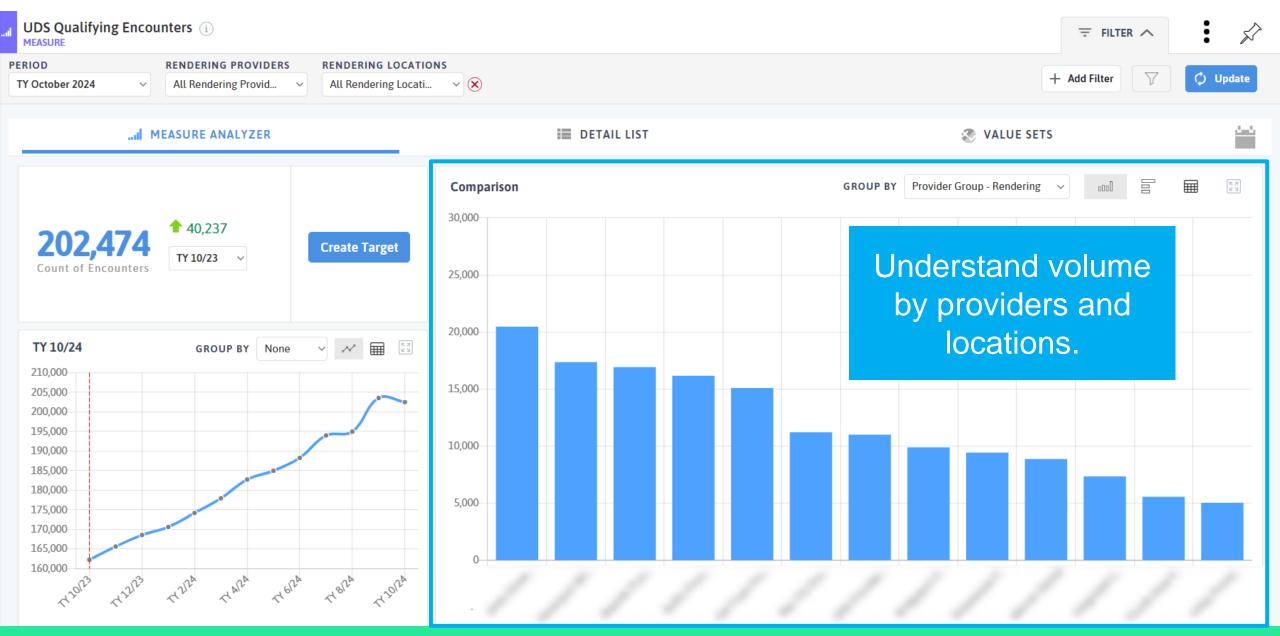
## Active Pts With No Visit in the Past Year | MT



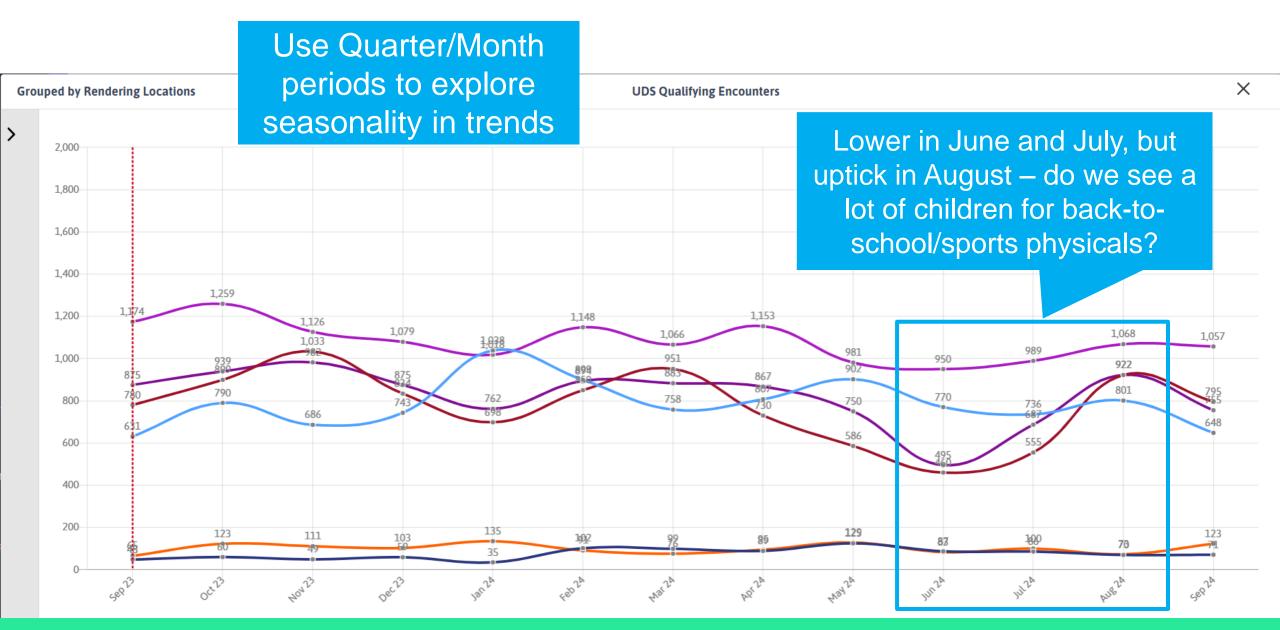
#### **Active Patients With No Visit in the Past Year**



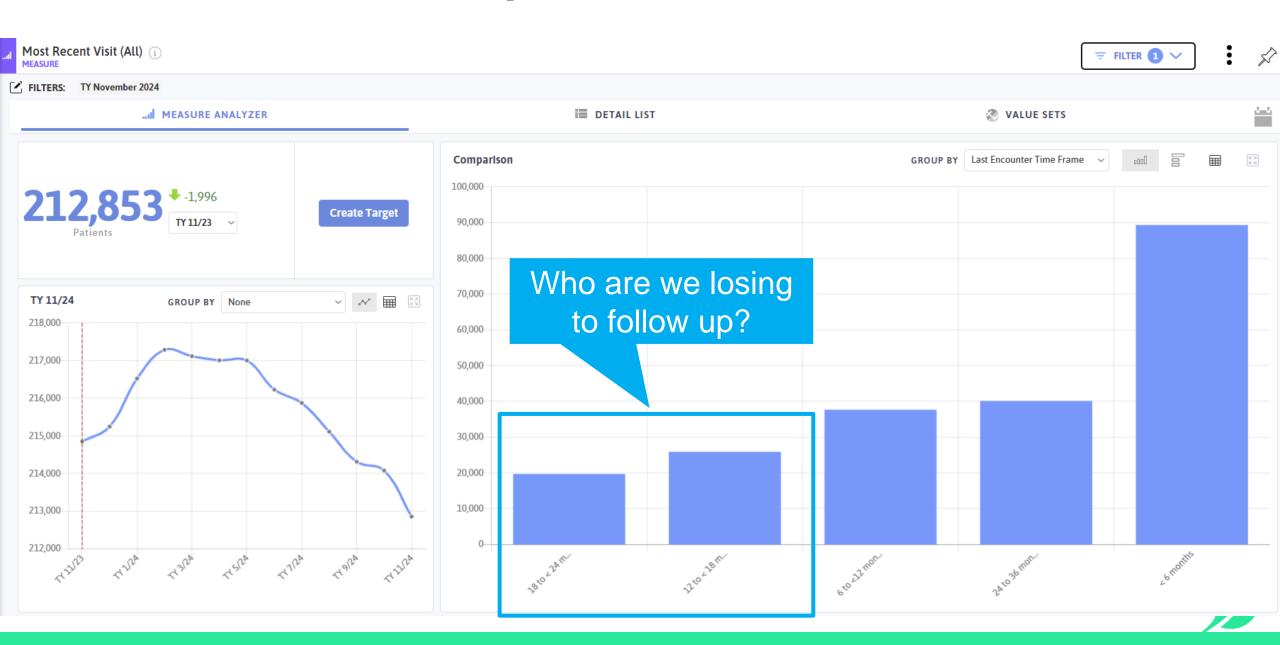
## **UDS Qualifying Encounters**



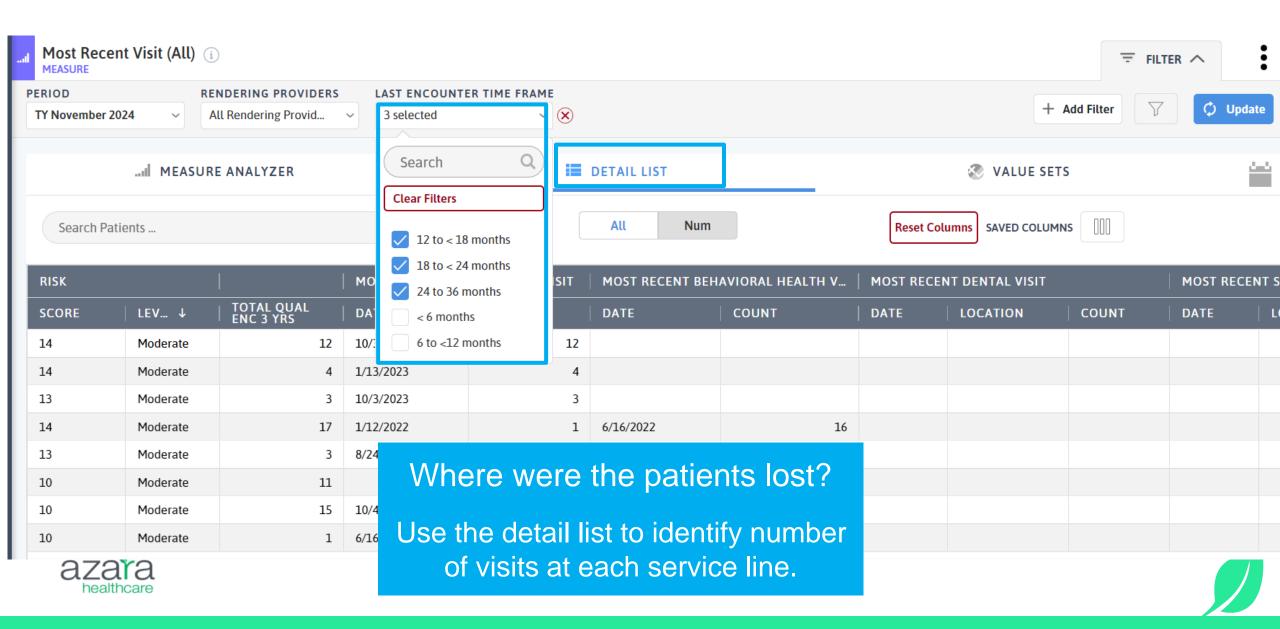
## Visit Trends by Rendering Provider



## Most Recent Visit | MT



## **Most Recent Visit | Identify Patients**



#### **New Patient Measures**

#### **New (Service Line) Patients**

- Understand individual service line growth.
- Answers the question:
  - Of my (service line) patients, who is new to the (service line) this year?
- Use Case:
  - Individual service line director reviews growth and plans for new staffing or resources within department.

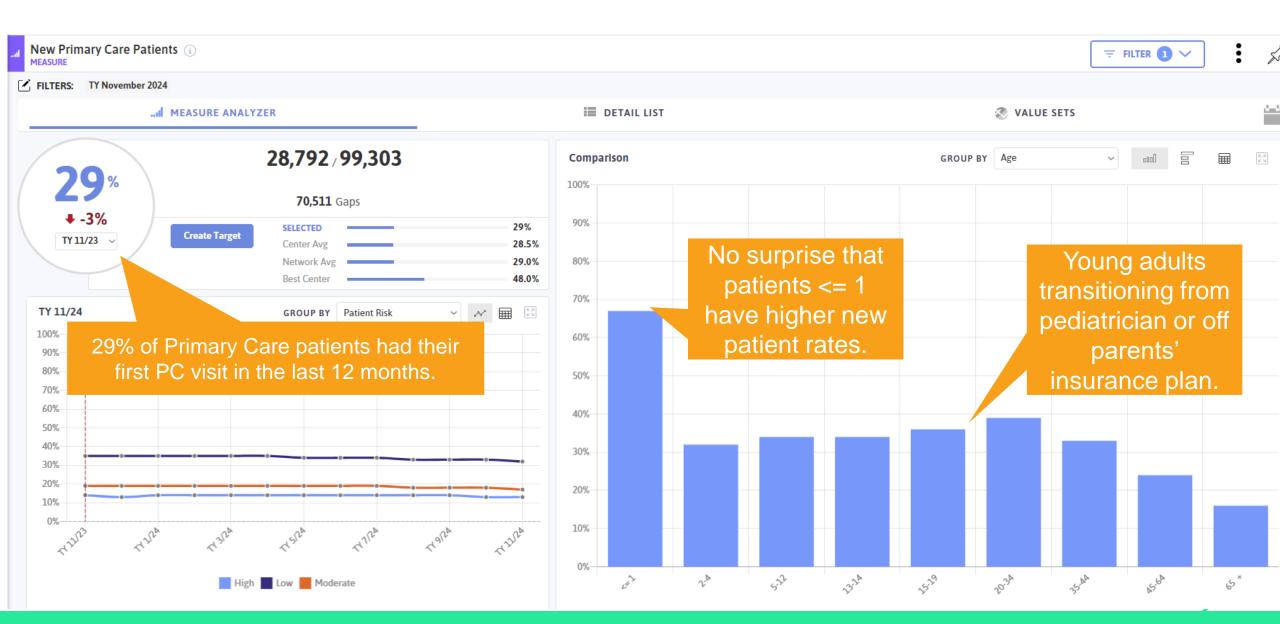
## New Patient Entry Through (Service Line)

- Understand where net new patients are first accessing care.
- Answers the question:
  - Of my new (service line) patients, who are <u>also</u> new to the practice?
- Use Case:
  - Operations Director, Marketing Director, and CEO review for overall population growth and impact of marketing campaigns.





## **New Primary Care Patients | MT**



## **Service Line Measures**

Measure Name	Description
<b>New Primary Care Patients</b>	Patients new to the Primary Care service line in the measurement period.
<b>New Behavioral Health Patients</b>	Patients new to the Behavioral Health service line in the measurement period.
New Dental Patients	Patients new to the Dental service line in the measurement period.
<b>New Optometry Patients</b>	Patients new to the Optometry service line in the measurement period.
New Specialty Patients	Patients new to the Specialty service line in the measurement period.
New Patient Entry Through Primary Care	Patients new to the Primary Care service line AND new to the practice in the measurement period.
New Patient Entry Through Dental	Patients new to the Dental service line AND new to the practice in the measurement period.
New Patient Entry Through Behavioral Health	Patients new to the Behavioral Health service line AND new to the practice in the measurement period.
New Patient Entry Through Optometry	Patients new to the Optometry service line AND new to the practice in the measurement period.
New Patient Entry Through Specialty	Patients new to the Specialty service line AND new to the practice in the measurement period.



## Care Management Background



## **Key Elements of Care Management**



Identify & engage with patients at high risk



Coordinate care
with patients, caregivers,
and external resources



Health assessments to identify problems that can be addressed

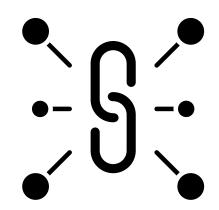


Respond & react to changes in patients' conditions

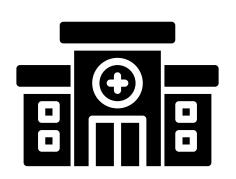




## **Goals of Care Management**







Reduce Hospitalizations



**Reduce Costs** 



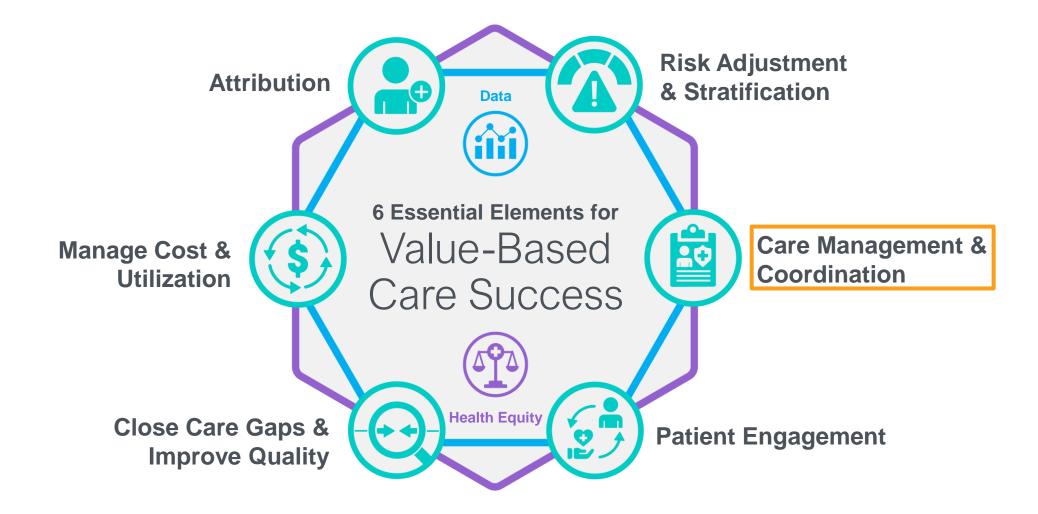
Increase Patient Satisfaction



Optimize Resource Utilization



#### **Essential Elements**







## **VBC & Care Management Highlight**

Medicare Chronic Care Management is designed to drive improved health outcomes among patients with multiple chronic conditions. CCM offers monthly reimbursement per each enrolled CCM patient.

Studies have shown that CCM both improves patient outcomes and reduces costs:

#### **Patient Outcomes**

- Hospitalizations reduced by nearly 5%
- ED visits reduced by 2.3%
- Preventative care E&M Encounters increased by 8%

#### **Reduced Costs**

- Taxpayers save: \$74 (gross) and \$30 (net), per patient, per month when patients are enrolled for at least a year
- Revenue for providers: Fee-For-Service + Shared Savings earn \$348 per year, per beneficiary



# What aspects of your care management program are working well?





What are the greatest barriers or challenges your practice faces in your care management program?





# Identifying Patients for Care Management / Appointments

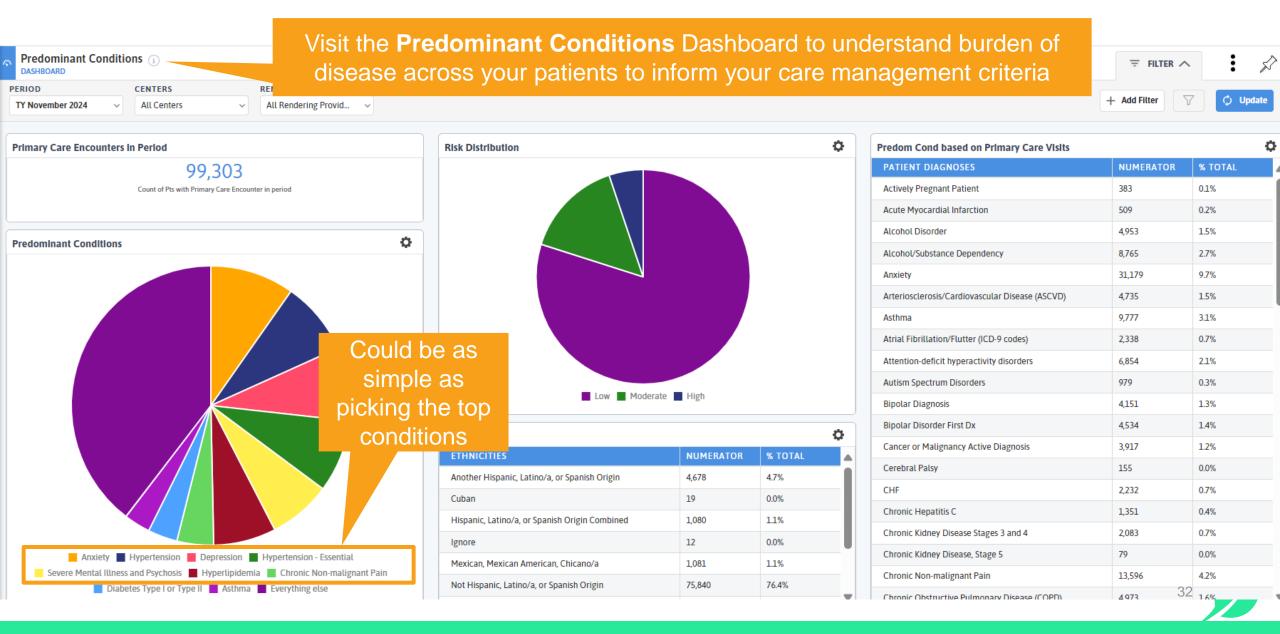


What criteria are you using to identify patients for care management or to prioritize for appointments?

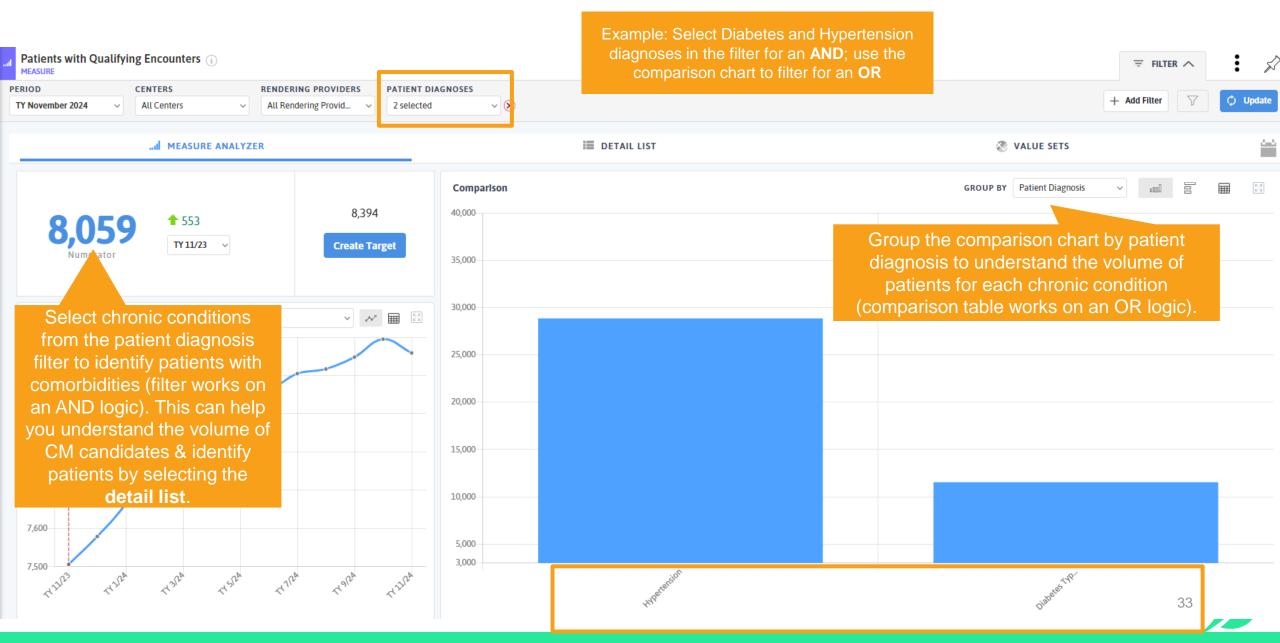




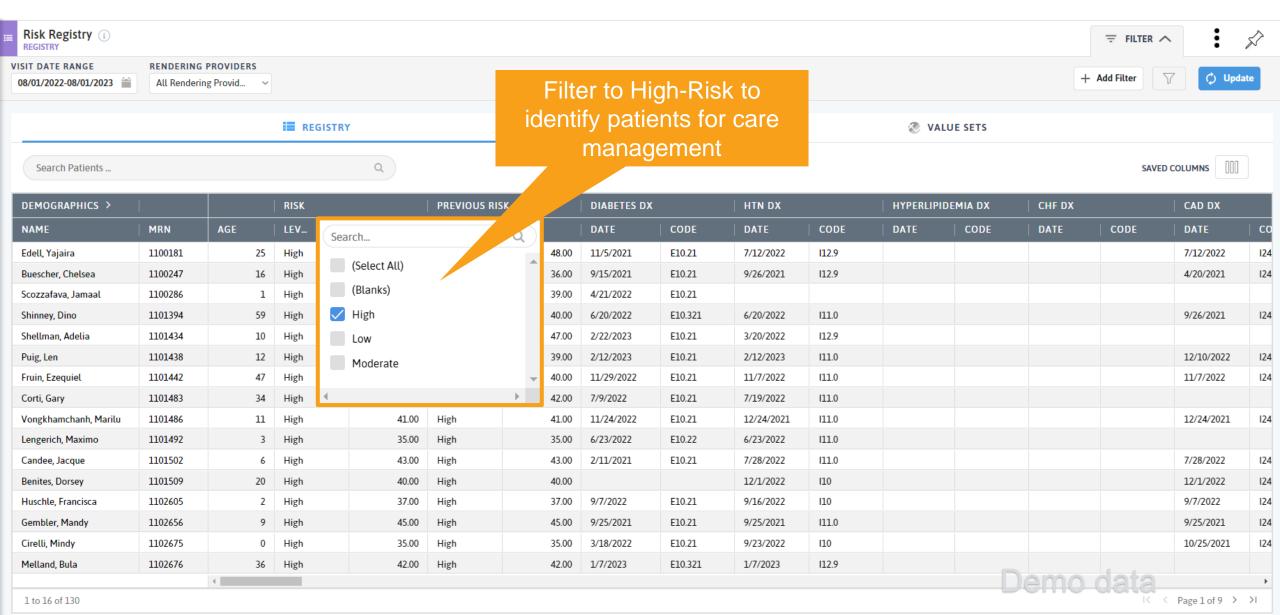
## Determine Care Management Criteria | MT



## Patient Volume & Comparison | MT

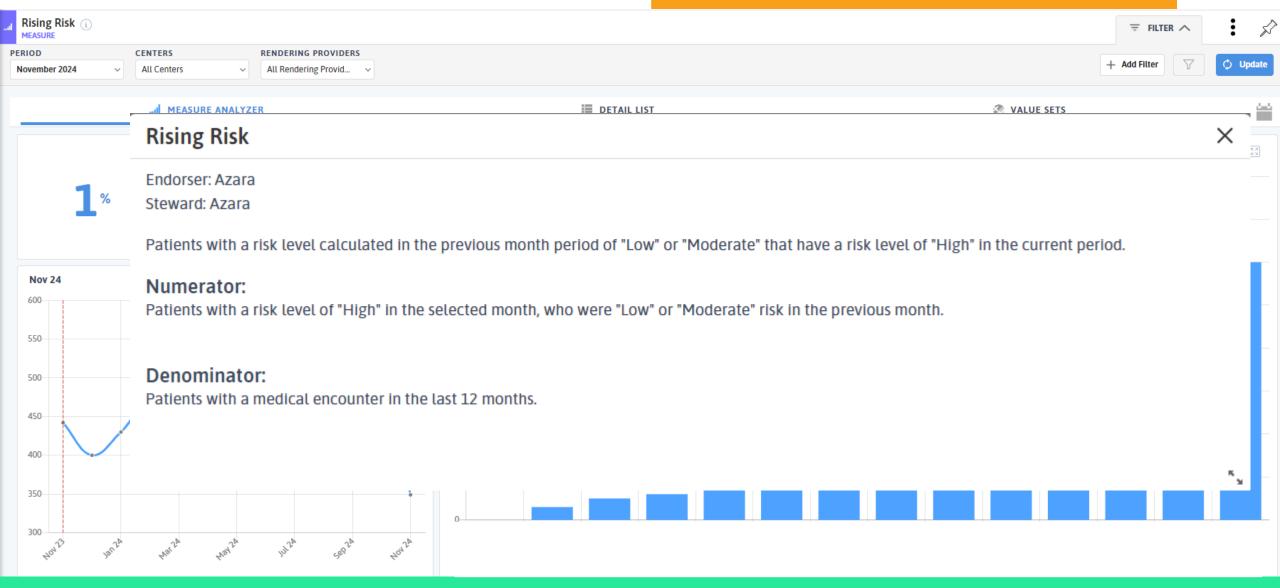


## Identify Patients | Risk Registry

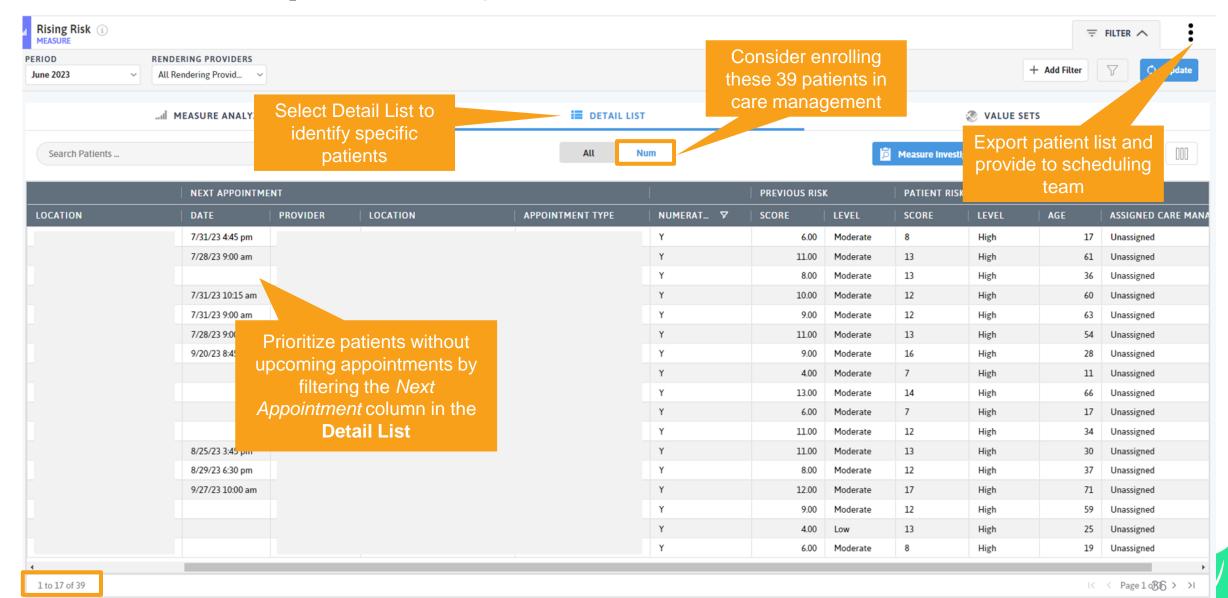


## Rising Risk Measure

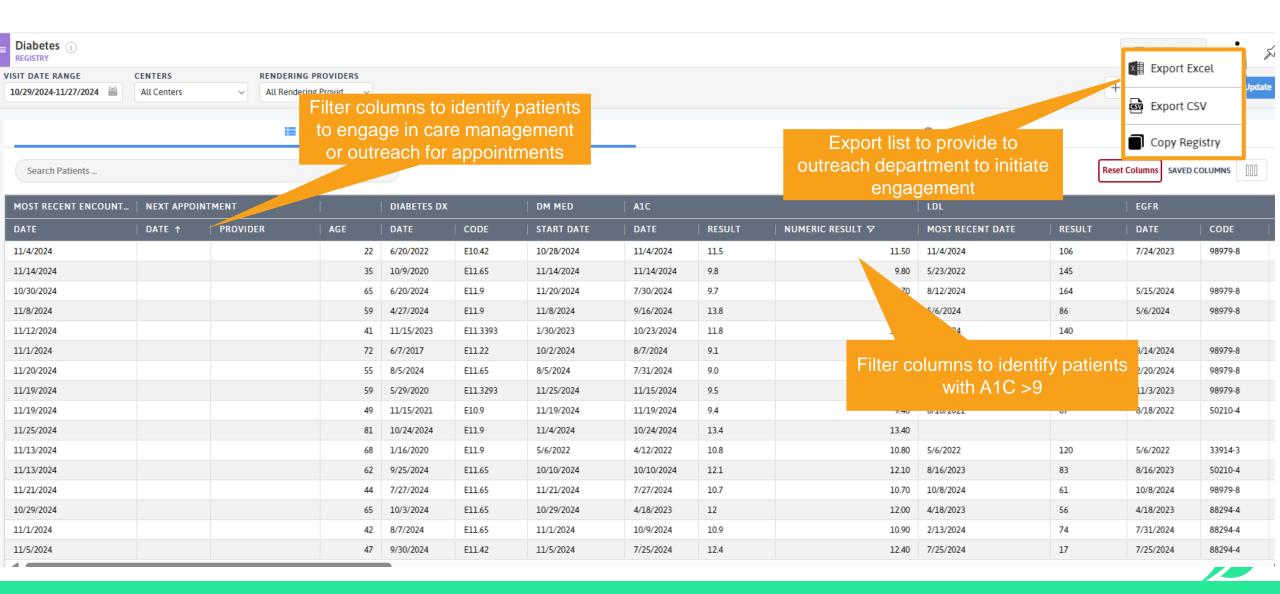
Use the Rising Risk measure to identify patients experiencing acuity in their care needs. Engage patients before conditions/circumstances worsen.



## **Detail List | Identify Patients**



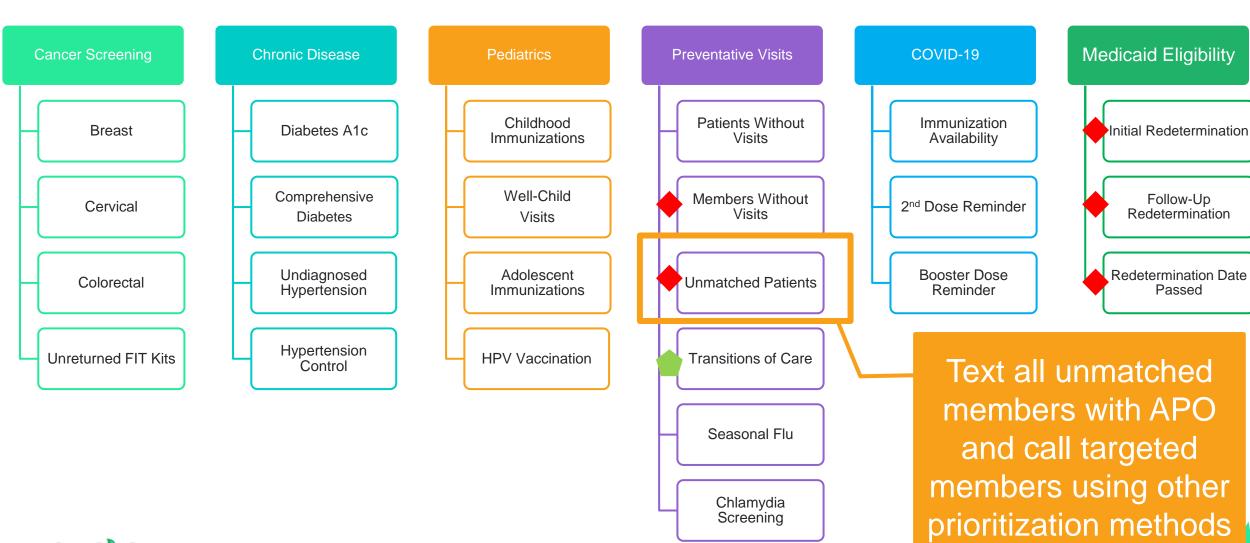
### Registry | Outreach & Engagement



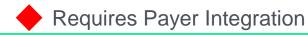
### Outreach Made Easy! APO



### Azara Patient Outreach | Available Campaigns









### **Prioritize Outreach Methods**

#### PAYER ENROLLMENT & CARE GAPS

## All Unmatched Members

 Member Report, Member Match Type Filter

## Newly Assigned Members

Newly Assigned
 Members measure,
 Member Match Type
 filter

## Members by Care Gap

 Custom scorecard with plan-calc measures, Member match type filter

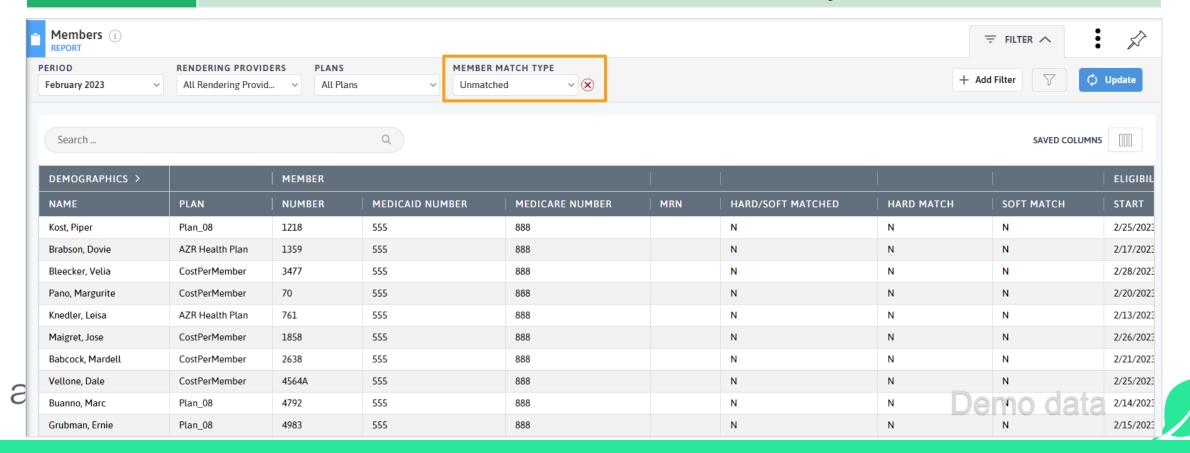


### **Outreach to All Unmatched Members**

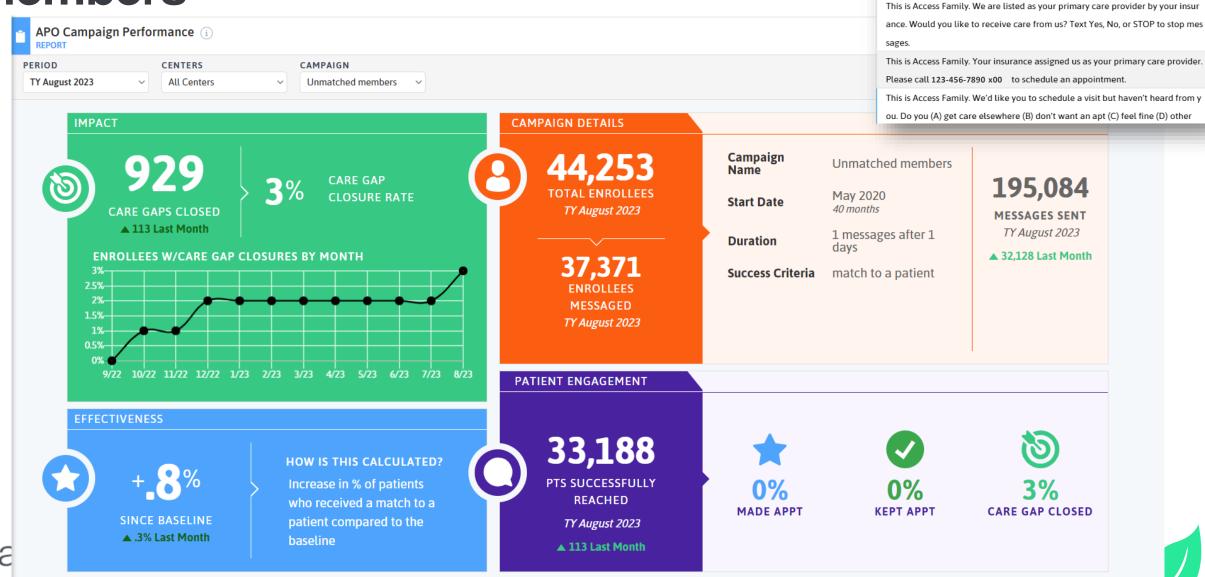
Identifies all unmatched members, no one falls through the cracks

Could be hundreds/thousands of members

Use Case If smaller number of members, contact everyone



## Campaign Performance | Unmatched Members



MESSAGE

### **Newly Assigned Members**

Pros

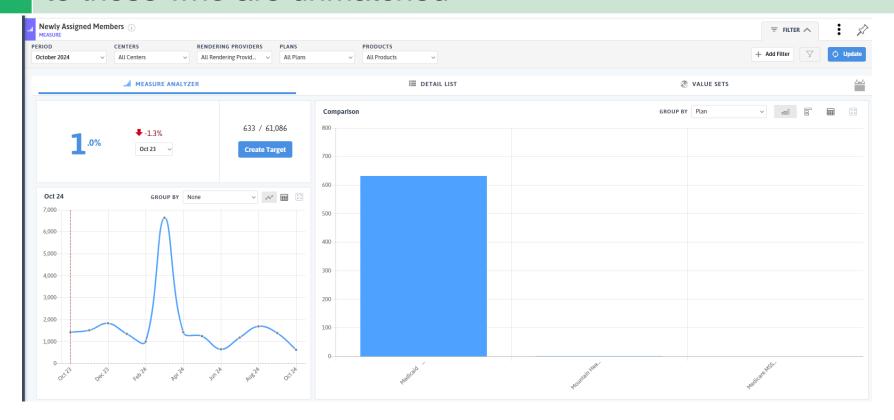
Patients may be more likely to engage, have correct contact info

Cons

Still responsible for members assigned previously

**Use Case** 

Targeted outreach for new members, send out "Welcome" letters to those who are unmatched







### **Unmatched Members by Care Gap**

**Pros** 

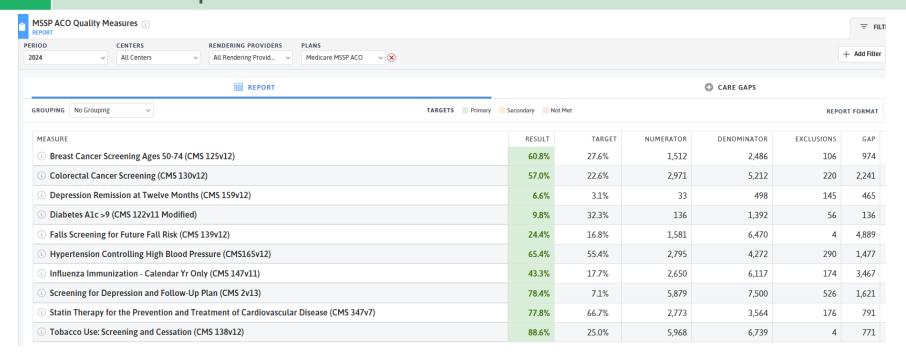
Can target care gap closure for quality bonuses

Cons

No previous clinical knowledge, only outreaching based on a specific kind of gap

**Use Case** 

Focus on quality measure performance to increase plan-calculated measure performance







### APO | Colorectal Cancer Screening \*\*



#### **Challenges**

- Colorectal Cancer Screening performance decline due to low FOBT and colonoscopy compliance.
- Measure denominator expanded in 2023 to include patients age 45-49.

#### **Solutions**

- Partnered with ExactSciences (Cologuard).
- Used Azara Patient Outreach (APO) to contact and offer patients an at home test kits.
- Patients who opted in, were contacted to arrange the delivery of kits.

#### **Success**

- 419 care gaps (12%) closed since campaign initiation in May 2023.
- Patients requested kits, but did not have 2023 qualifying encounters were scheduled, thus re-engaging them in care.
- Out of the patients successfully reached,
   62% scheduled an appointment.







# Evaluate Impact of Care Management



### Leveraging Cohorts for CM | Use Cases







Identify Patients for Care Management

Facilitate Care Management

Evaluate the Impact of Care Management Efforts





### **Cohorts**



Easy identification, comparison, or tracking performance

Helps measure outcomes for a specific group of patients defined at one point in time.

Important to track cohorts when measuring success.

- Are the people you're outreaching to coming in?
- Are they receiving annual SDOH screenings?
- Are those enrolled in SMBP seeing improvements in key health outcomes or risk levels?



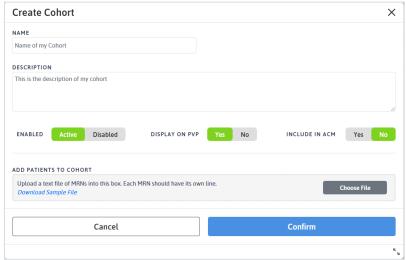
### **Patient Cohorts**

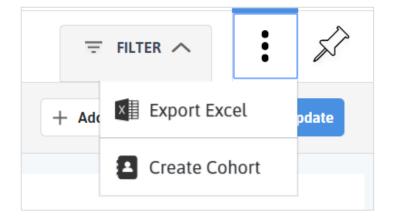


Four ways to create a cohort.

- 1. Import list of MRNs from a text file.
- 2. Create from a clinical registry or the detail list in a measure.
- 3. Request dynamic cohorts be enabled
- 4. Create a dynamic cohort based on data criteria in EHR. (One-time additional mapping fee).

Cohorts created in DRVS are static; the patient list will not change unless manually manipulated



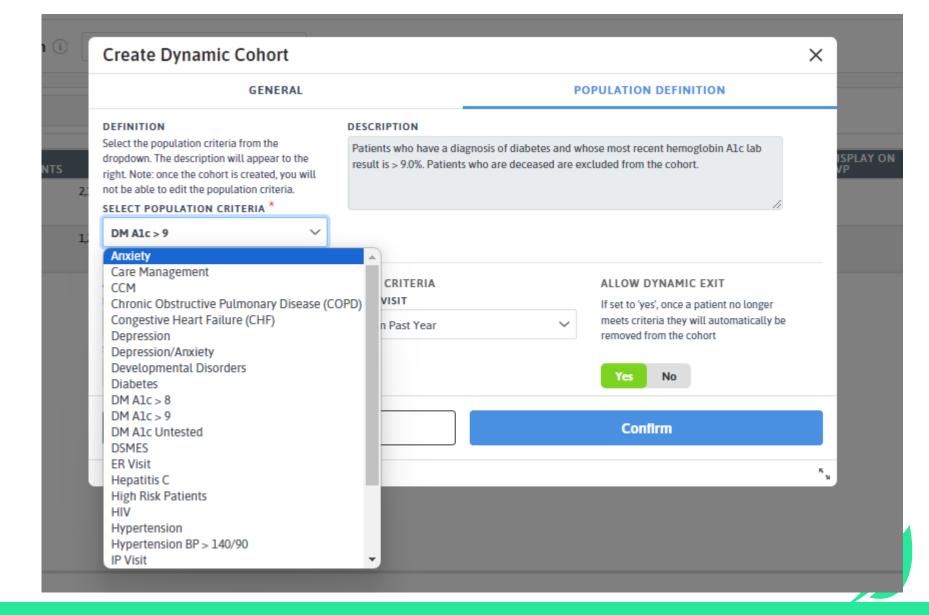




### **Identify Patients Using Dynamic Cohorts**



Enable dynamic cohorts that align with your care management criteria to easily identify and track patients.





### **Monitor & Track Needs for Care Managed Patients**



Care Plan Date RDE requires mapping. Reach out to the Support team via Jira or support@azarahealthcare.com.

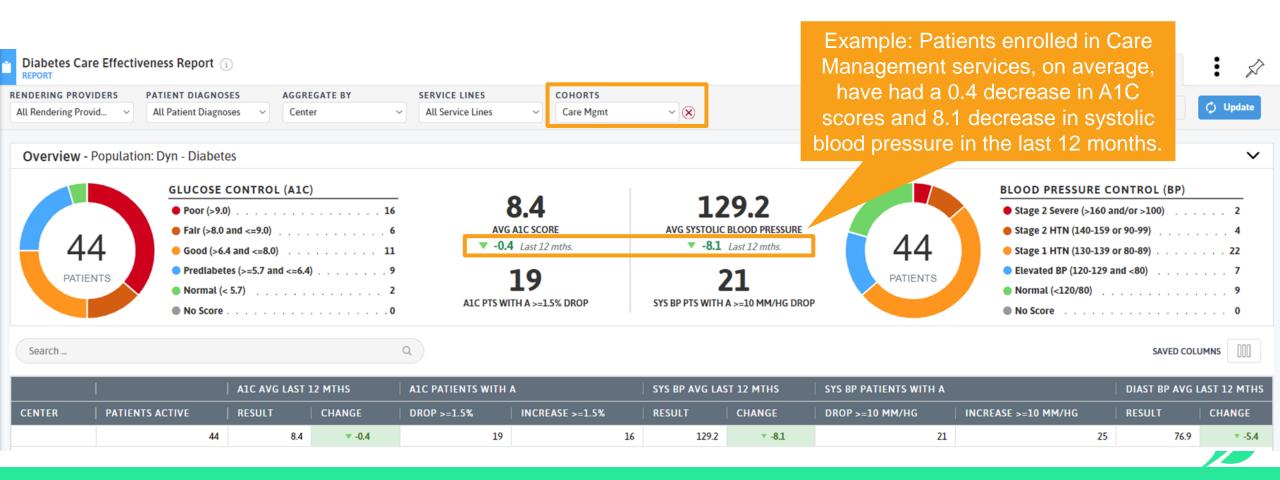
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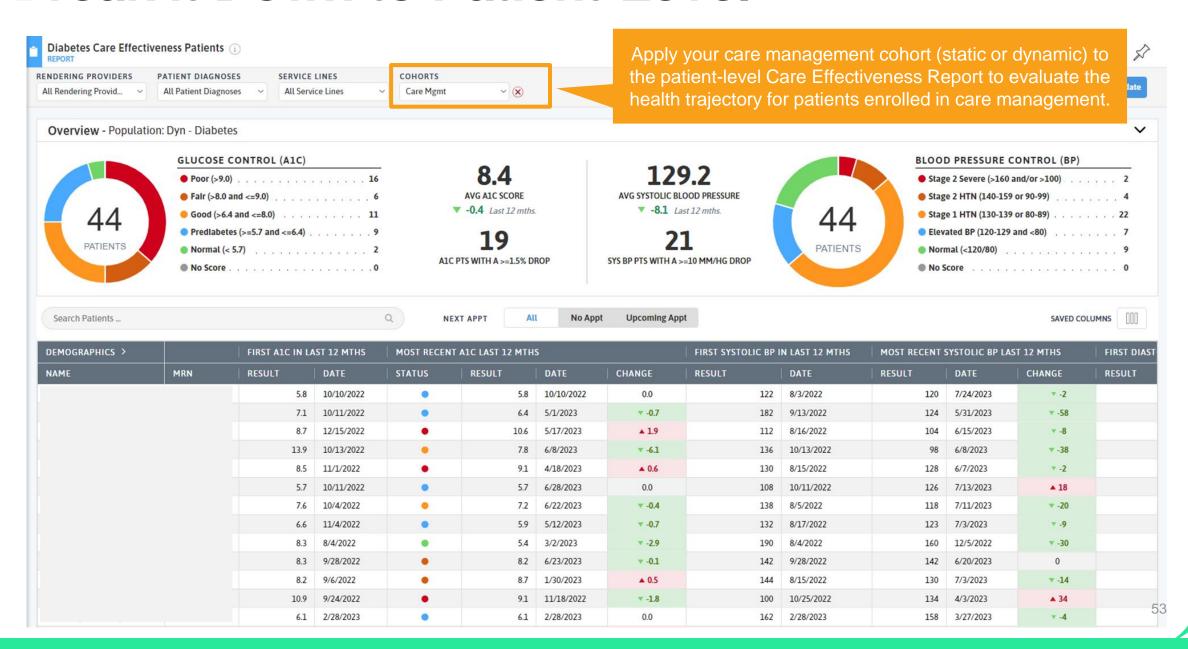
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## Impact of Care Management on Health Outcomes

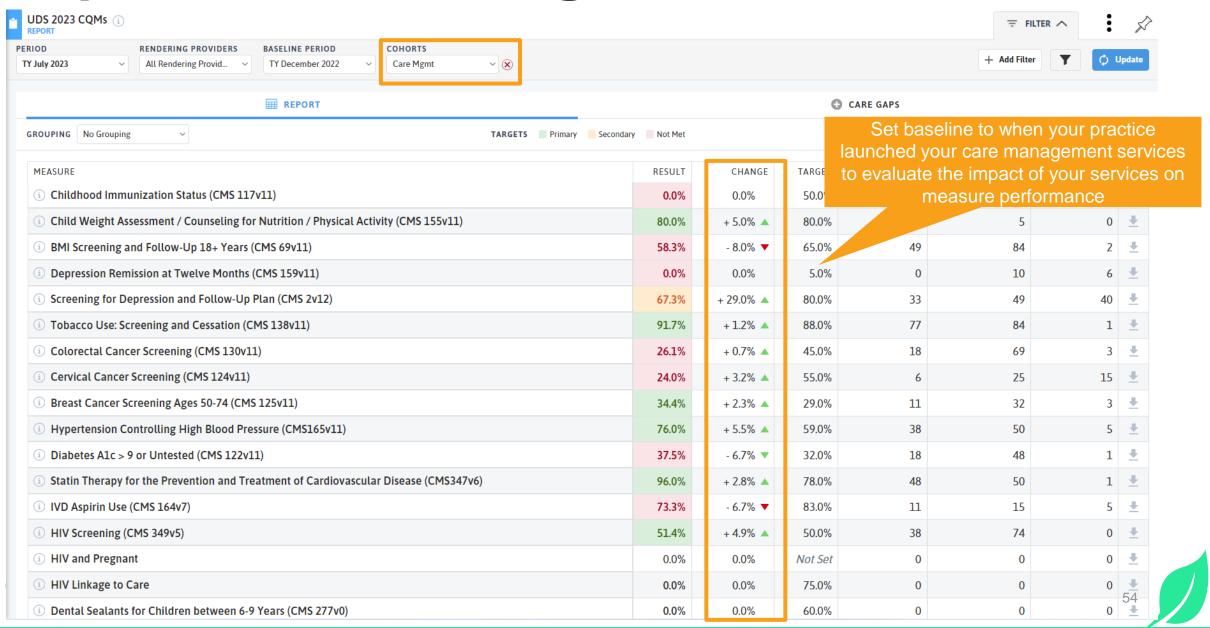
Apply your Care Management Cohort to Care Effectiveness reports to evaluate the impact of your care management services on patient health outcomes.



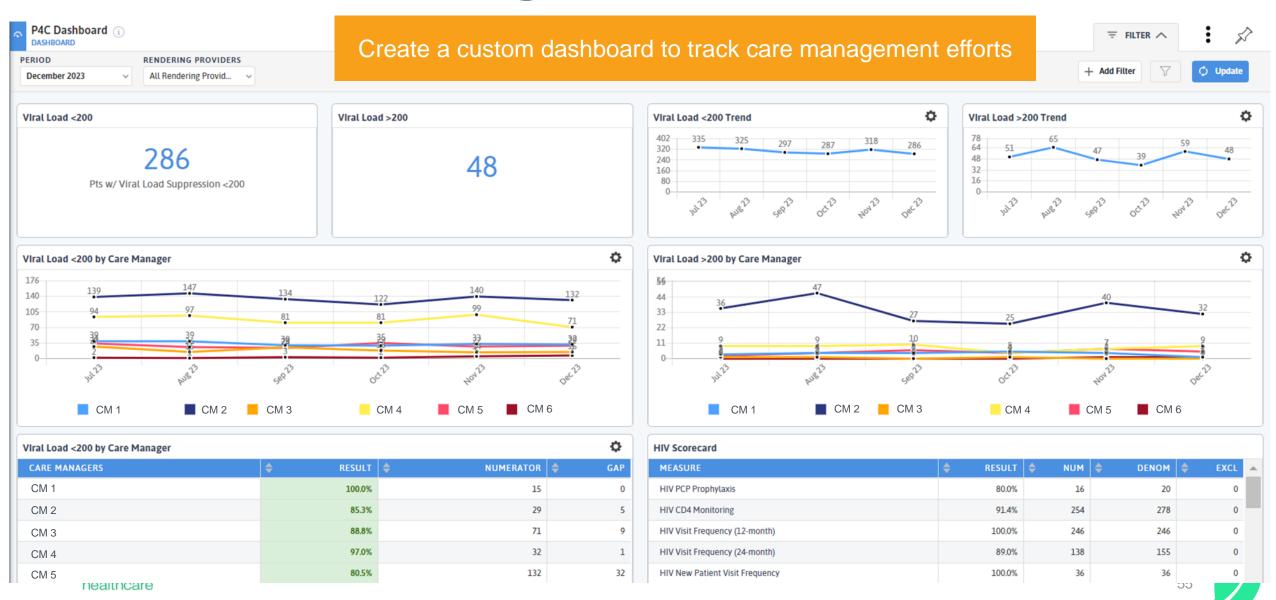
### **Break it Down to Patient-Level**



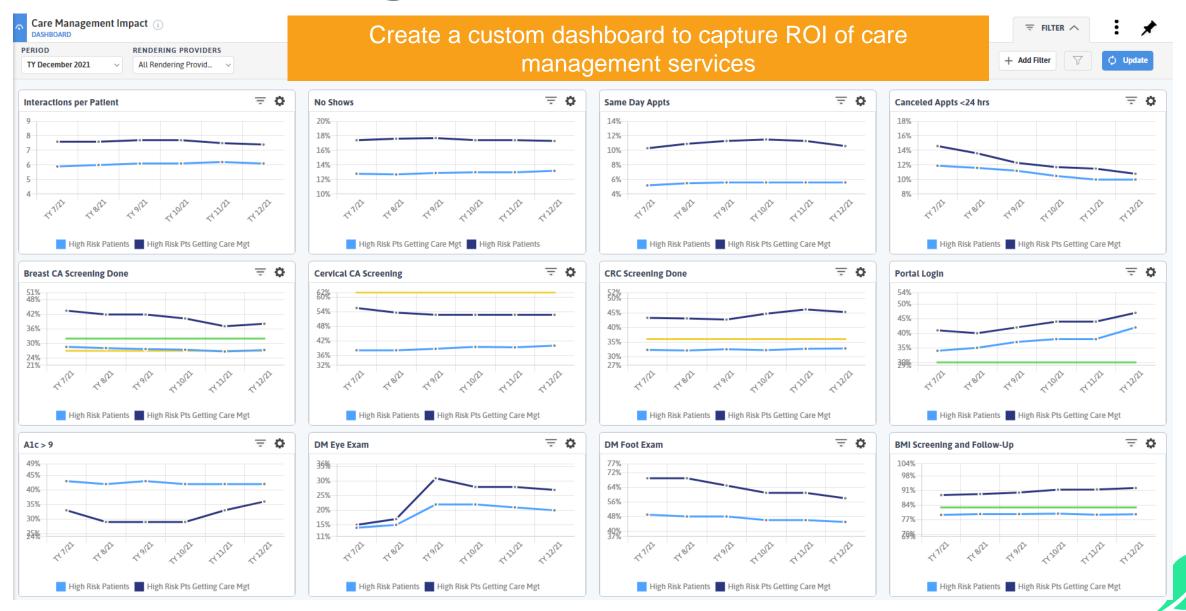
### Impact of Care Management on CQMs



### **Track Care Management Efforts**



### **Demonstrating ROI**



### **New Data Health Measures!**

#### New Data Health Measures

Household Size and Household Income Questionable Values

Household Size Structured Data - Questionable

Description: Records of household size that are 'questionable' or potentially invalid, based on structured data.

Numerator: Records with a questionable or potentially invalid result for household size

- Greater than 12
- · Less than or equal to zero
- · Blank or null value

Denominator: Structured clinical data records with a completed date within the measurement period for the following

Household Size PRAPARE

Exclusions: Records with a result value set by override

If you have any additional questions, please contact support with the link below.

Household Income Structured Data - Questionable

Description: Records of household Income that are 'questionable' or potentially invalid, based on structured data.

Numerator: Records with a questionable or potentially invalid result for household income

- Greater than \$300,000
- Less than zero
- · Blank or null value

Denominator:

Structured clinical data records with a completed date within the measurement period

for the following item:

Household Income PRAPARE

Exclusions:

Records with a result value set by override





## **APO Measures Update:**Additional SDOH Data Added to Detail List

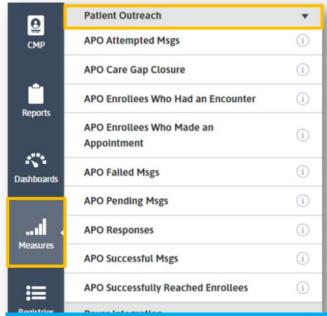
### ADDITIONAL DATA ADDED TO APO MEASURES Social Drivers of Health x APO

View a patient's Social Drivers of Health Triggers and Assessment information,

now available in all APO Measures.

Target outreach and review effectiveness in outreach efforts by viewing & filtering on patients with certain factors





SDOH ASSESSMENT			SDOH	
STATUS	COMPLETED	COUNT	TRIGGERS ♥	TALLY
Core In Progress	MS - Food, Housing status or Housing situation,	4	HOMELESS INSURANCE TRANSPORT-NONMED	3
Core In Progress	MS - Food, Housing status or Housing situation,	4	HOMELESS FPL<200% UTILITY PHONE INSURAN	
Core Completed	MS - Food, Housing status or Housing situation,	5	FOOD UTILITY PHONE INSURANCE CLOTHING T	8
Core In Progress	Housing status or Housing situation, Transport	2	INSURANCE TRANSPORT-NONMED ISOLATION	



# New APO Campaign: Primary Care No Show Appointments

### NEW CAMPAIGN Primary Care No Show Appointments

Focus in on patients whose most recent appointment was a No Show that has not been rescheduled

This campaign only considers appointments that were in the Primary Care service line, and only considers patients who had a qualifying Primary Care encounter in recent months (*configurable*)

VARIABLE	S	MESSAGE SCHEDULE	
CAMPAIGN VARIABLES	nim antoviouit critoria or within the	reages the mealure	
These are configurable values within the camp	aign entry/exit criteria or within the me	ssages themsetves.	
VARIABLE	CURRENT SETTINGS	DESCRIPTION	
Appointment Lookforward Days	30	Number of days to look forward for a Primary Care appointment	
Encounter Lookback Months	12	Number of months to look back for a qualifying Primary Care encount	
24300000	85	Maximum Age of a patient to be considered in the campaign	
Max Age			
Max Age Min Age	85	Minimum Age of a patient to be considered in the campaign	
	85	Minimum Age of a patient to be considered in the campaign  EXIT CRITERIA	

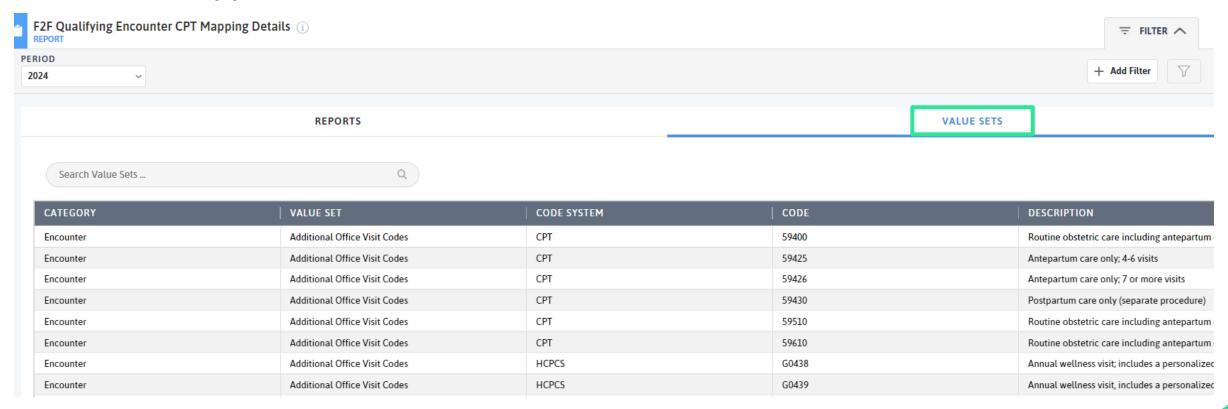




### Value Sets Tab Added to Reports!

Value Sets Tabs have been added to reports in DRVS that contain Detail Lists.

This is not applicable to scorecards or UDS tables.





### Achieve, Celebrate, Engage!

#### ACE'd it? Share your DRVS success story and become an Azara ACE!

Show your organization has used DRVS to Achieve measurable results, Celebrate improvement in patient health outcomes, and effectively Engage care teams and/or patients. Stories should showcase how DRVS helped your organization overcome a challenge, the tools and solutions used to drive improvement and details of the successes that resulted from your initiatives. ACEs should be able to provide examples that quantify quality improvement, cost savings, operational efficiency or patient health improvement.

#### **Benefits:**

- Azara will help tell your story and provide a client-branded version for your use
- Potential to create a 2-4 minute video or hour-long Azara-hosted webinar
- Win Azara swag!

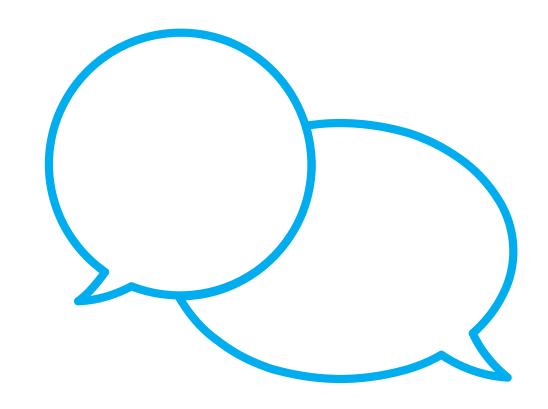
Submit your success story by completing the form at this link.





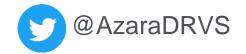


### **Questions?**











### **UDS 2024 - Support Open Question Hours**

Topic	Date(s)	Notes	Information
Table 6a	11/13 @ 3pm EST		Register
Tables 3, 4, 5	11/20 @ 3pm EST		Register
Table 6b/7 - Tobacco, Depression, IVD, HIV, Statin	12/4 @ 3pm EST	Tobacco, Depression Screening and Remission, IVD Aspirin, Statin Therapy, HIV Screen and Linkage to Care	Register
Table 6b/7 - Adult BMI, Pediatric, Cancer, HTN, Diabetes	12/11 @ 3pm EST	Adult BMI, Child Weight, Childhood Imms, Breast Cancer, Cervical Cancer, Colorectal Cancer, HTN BP, Diabetes a1c, Dental Sealants	Register
Table 6b/7 - Prenatal & Delivery	12/18 @ 3pm EST	Deliveries, Early Entry into Prenatal Care, HIV & Pregnant, Birthweight	Register





### **Upcoming Webinars | December**

**Practical Applications: DRVS Data for Functional UDS Reporting** 

Register – Thursday, December 5th 2pm ET

Submitting UDS+ with Azara: A Review of our Registration and Submission Process in DRVS

Register – Thursday, December 14th 2pm ET





### Resources

- Role-Based Series: DRVS for Care Management (webinar)
- Cohorts User Guide
- Cohorts Quick Tip Clips

