# MECHANISMS OF THE MARKETPLACE

Enrollment Changes and Reminders for 2026

Tierney Queen-Stewart, Director of Cover Montana, MPCA

Shannon Cottrell, Quality Assurance Program Coordinator, First Choice Services



## VIRTUAL COVER MONTANA SUMMIT

October 23 – 24, 2025

#### Thursday, October 23: 9am - 4:15pm

The State of Coverage

9am - 10am

Mechanisms of the Marketplace

Join us for a review of both basic and more complex mechanisms of the Marketplace in advance of Open Enrollment. Shannon Cottrell, First Choice Services & Tierney Queen-Stewart, Cover Montana 10:30am - 11:45am

Lunch Break

11:45am - 1:00pm

2026 Montana Marketplace Plans

Panel with Montana Marketplace Carriers

1pm - 2:30pm

Keynote: Referrals to Nowhere enrollment assistance just got a lot harder - and what you can do about it 3pm - 4:15pm

arder - and what you can do about it Jamie Vanderlinden, LCSW, LAC, Behavioral Health, Montana Primary Care Association



## LEARNING TOGETHER IN ZOOM







Q&A



**PARKING LOT** 

#### AGENDA



Introduction



Open Enrollment and Coverage Effectuation



Tips and Tricks for Enrollment



Plan Renewals and Auto Re-Enrollment

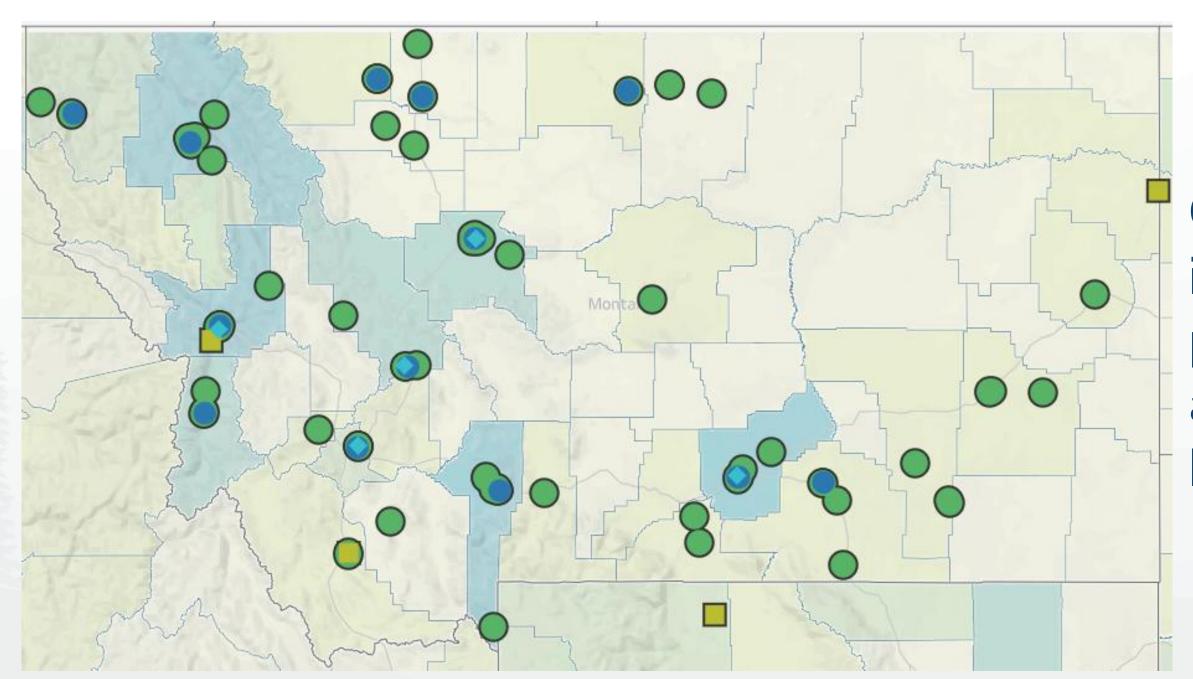


Complex Cases, Appeals, and Hardship Exemptions



Terminating Coverage





## **Our Mission**

is to promote integrated primary healthcare to achieve health and well-being for Montanans.



Health insurance premiums are going up next year — unless you work at these companies

#### The Unaffordable Care Act: Rate hikes are coming

August 11, 2025

Montanans are about to face another steep increase in health insurance premiums — some plans may see costs rise by more than 20%. This increase will hit our small businesses, working families, and self-employed ranchers. In short, the people who need affordable health care most.

# Healthcare subsidies stir debate in Montana amid government shutdown

Is it Too Late for ACA Insurers to Change Their Premiums?

**Montana News** 

With subsidies in jeopardy, thousands of Montanans face health insurance cost hikes ACA Marketplace Premium Payments
Would More than Double on Average Next
Year if Enhanced Premium Tax Credits
Expire

MT auditor urges Congress to renew health insurance subsidies, keep costs 'within reach'

CARLY GRAF carly.graf@missoulian.com Sep 16, 2025

'One Way or Another': As Affordable Care Act Subsidies Hang in Shutdown Limbo, Health Care Leaders Warn of Impacts



#### WHAT DO WE KNOW?

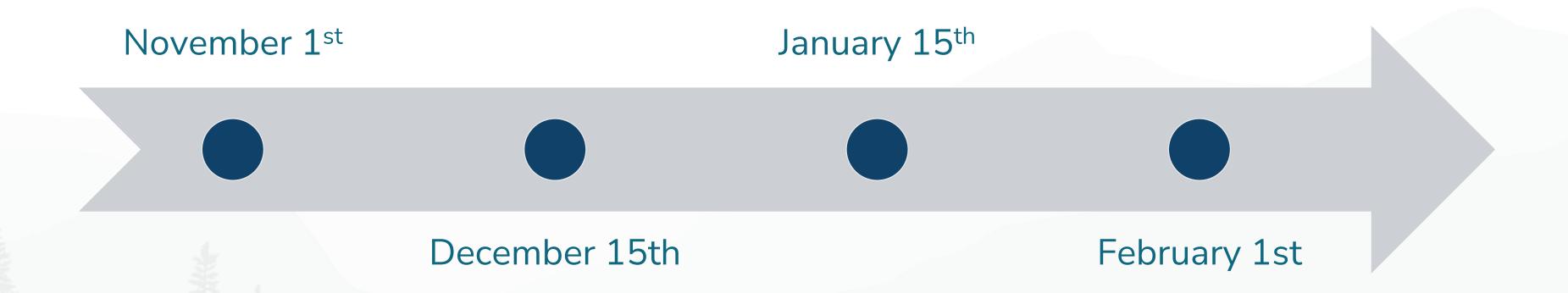
People need health insurance and will need help more than ever figuring out what they are eligible for

Insurance and the cost of healthcare area already too expensive for many people

There is less enrollment assistance capacity to help



#### OPEN ENROLLMENT PLAN YEAR 2026



## **Coverage Start Dates**

November 1 – December 15 – January 1 December 16 – January 15 – February 1

OE for 2027 will be November 1 – December 15

Enroll prior to Dec. 15 to avoid a gap or restarting the plan year on Feb. 1

Consumers can change plans after enrolling up to Jan. 15



## ENROLLMENT PROCESS ON HEALTHCARE.GOV

Application & Eligibility
Determination



Enrollment or Re-enrollment



#### AUTOMATIC RE-ENROLLMENT

- December 16<sup>th</sup> Enrollees who did not actively enroll will be reassessed for eligibility and enrollment using available information
- Uses tax data and prior year application information to determine eligibility for APTC and CSRs and to enroll in the same plan
- Higher likelihood of incorrect application information, enrollment without APTC or CSRs, or enrollment into a different plan
- Consumers can update application, change plans, or terminate coverage between December 16 31 or until January 15 if they have paid the first premium

Encourage active
enrollment –
especially this year –
even if they want to
keep the same plan



#### COVERAGE EFFECTUATION

- Plans are tentative until the first premium is paid the "binder payment"
- For most people this must be paid by January 1<sup>st</sup>
- For \$0 premiums, coverage is effectuated by completing the enrollment process with the insurance company and the Marketplace sends the enrollment information\*
- Missed payments after the binder payment for consumers with APTC enter a threemonth grace period to pay monthly premiums – plan is cancelled after three months

Make sure people have a plan to pay their first premium prior to the coverage start date \*End of the month enrollments can take a few days for the carrier to have record of the new plan\*



#### TERMINATING COVERAGE

• Consumers can end their 2026 plan if they enrolled or were auto re-enrolled prior to

December 31

#### Don't want your current coverage to continue into 2026?

You can choose to end all of your Marketplace coverage on 12/31/2025. If you do this, we won't automatically enroll you in coverage next year.

**STOP COVERAGE FOR 2026** 

• Coverage can be terminated at any point in the year, but premiums that were paid will not be returned, and consumers will not be able to enroll again unless they are

eligible for an SEP

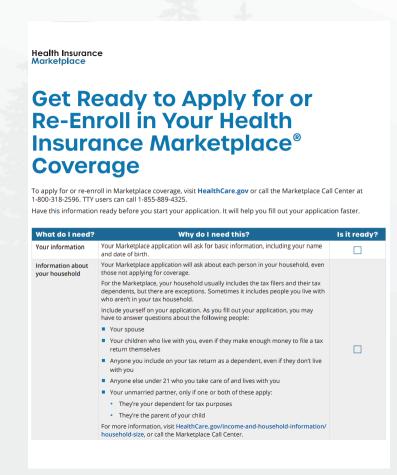
If people are cancelling coverage for some household members but not all – call FFM Call Center to terminate!



#### TIPS & TRICKS FOR ENROLLMENT ASSISTERS

Encourage consumers prior to appointment to:

- Access healthcare.gov account
- Reset passwords
- Bring checklist items



Break application and plan selection into two appointments:

- 1. Update application, review eligibility results, orient to plan comparison tool, ask consumers to screen and compare options
- 2. Follow-up appointment to choose between plans and enroll, go over post-enrollment and payment information



#### PRACTICE!

- Create healthcare.gov account and practice application processes without submitting applications
- 2025 Window Shopping 2026 Plans available just before Nov 1st
  - Prescription Drug Formularies
  - Provider Directories
  - EOBs
  - Specific kinds of care
- Enrolling households in multiple groups
- Explaining plan or cost changes to consumers

# See plans & prices

# Get estimated prices on 2025 health plans before you log in

Browse plans and estimated prices here any time – before you apply and get final prices.

You can enroll in 2025 plans only if you have certain life changes, or qualify through Medicaid or the Children's Health Insurance Program (CHIP).

**Want 2026 coverage?** You'll be able to preview 2026 health plans and estimated prices here soon - just before Open Enrollment starts November 1.

Enter your ZIP Code & choose your location:

Continue



#### TIPS FOR CONSUMERS

Actively re-assess eligibility

Make informed choices about cost

Track income closely, report changes, understand repayment requirements

Reach out for help early and often

Connect with programs
that offer care at no or low
cost whether you have
insurance or not





marketplace coverage. Visit: HealthCare.gov/find-local-help

Have questions? A Navigator can help. Visit: HealthCare.gov/find-local-help

one month to the next.

# COMPLEX CASE

01

A complex case is a case involving a single consumer or tax household where the assister has been unable to resolve a specific issue on the consumer or tax household's application for Marketplace coverage.

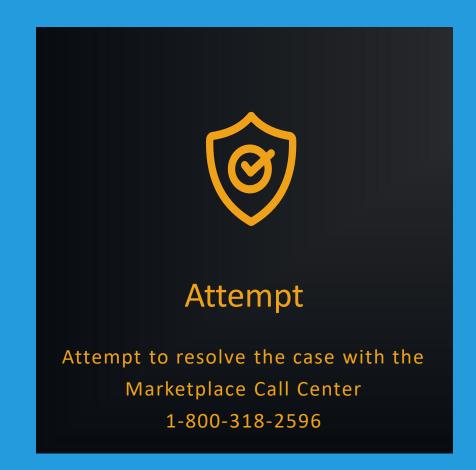
02

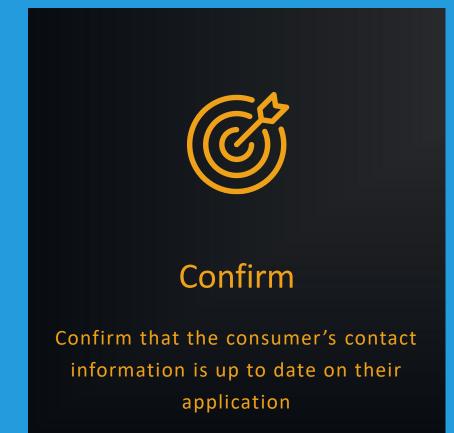
Only federally certified application counselors (CACs) or Navigators in a Federally-facilitated Marketplace (FFM) may submit complex cases.

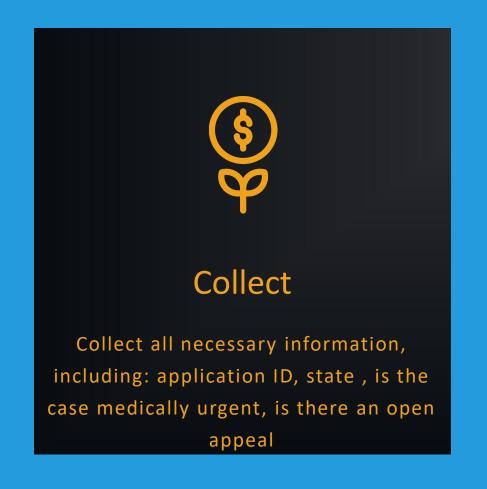
03

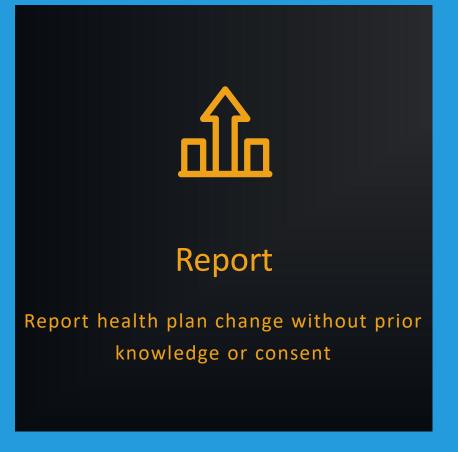
Complex cases are not policy questions or general questions about the Marketplace application.

# PREPARE FOR SUBMITTING A COMPLEX CASE











# Tips for Submitting a Complex Case



# Expertise

Completion and submission of the complex case web form MUST be done in a single session.



# Security

Do NOT include any personally identifiable information (PII). PII consists of name, address, social security number, etc. However, you will have to submit an Application ID





#### Marketplace Call Center Information Page

Instructions  Enter the Marketplace Call Center information. Do not include any Protected Health Information (PII).  Required fields are indicated by a red asterisk (*).	on (PHI) or Personally Identifiable Information
* Did you call the Marketplace Call Center at 1-800-318-2596 (TTY: 1-855-889-4325).	Yes No
* When did you contact the Marketplace Call Center? (MM/DD/YYYYY)	
*Enter the phone number used to call the Marketplace Call Center. (XXX-XXXX)	
*Enter a summary of the Marketplace Call Center discussion.	A
	(8000 of 8000 left)
□ *I attest that the summary I entered does not include any PHI/PII.  Cancel  Back	Continue

••••••

# YOU MUST CALL THE MARKETPLACE CALL CENTER BEFORE SUBMITTING A COMPLEX CASE UNLESS IT IS A FRAUD CASE



#### **Submitter Contact Information**

#### Before starting this web form:

- Confirm that the consumer's contact information is current on their Marketplace application.
- Collect all necessary information as you must complete and submit this web form in a single session.
  - If you select the Cancel button or close your browser before submitting the web form, you will lose all entered data.
  - If you are inactive for 30 minutes, the web form will time out and all of your information will be lost.
- Notify the consumer that they will receive a phone call from a caseworker with the Complex Case Help Center (CCHC) that their response is critical to timely case response.

#### Instructions

Enter your contact information as the submitter.

Required fields are indicated by red asterisk (\*).

Submitter Contact Information			
* First Name:		*Last Name:	
*Email Address: (email@domain.extension)		*Job Title:	
* Phone Number (XXX-XXX-XXXX):		Phone Extension:	
	Cancel	Back	Continue



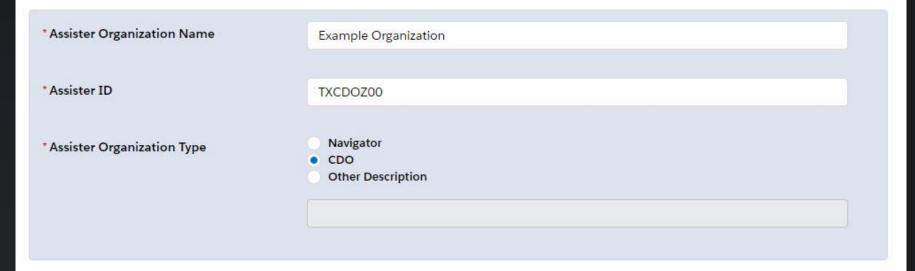


#### **Assister Contact Information Page**

#### Instructions

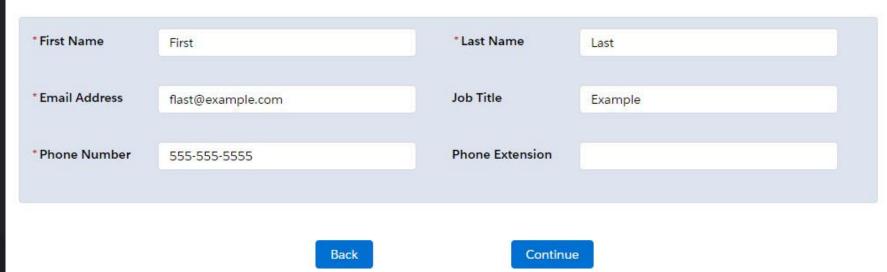
Enter the assister organization and assister contact information.

Required fields are indicated by red asterisk(\*)



Select the Same as Submitter check box to auto populate the submitter's contact information. This check box only applies to one of these contacts. If the contact is not the submitter, enter the assister's contact information.

Assister Contact Information Same as Submitter





#### Consumer Information Page

#### Instructions

Enter the consumer information.

Required fields are indicated by red asterisk(\*)

*Application ID	00000000	
*In what state does the consumer live?	Texas	¥
* Is the case Medically Urgent?	No	*
Name of the Issuer Company?	Optional	
HICS Case Number, if any?	Optional	
Date issue was identified:		86
Date consumer met or discussed case with assister:		<u> </u>
Coverage application date:		
Where did the consumer apply for coverage?	Select an Option	~
* Does the consumer have an open appeal?	Yes No Unknown	
Issuer Appeal Number		
Enter the date of the Appeal:		
Marketplace Appeal Number		
Marketplace Appeal Date:		

Continue

# DO NOT INCLUDE ANY PERSONALLY IDENTIFIABLE INFORMATION (PII) INTO THE CASE SUMMARY NOR THE RESULTS DESIRED BOXES

FOR EXAMPLE: COVERAGE WAS CANCELLED PRIOR TO THE REQUESTED TERMINATION DATE OF 09/30/2025 FOR CONSUMERS SPOUSE

RESULTS DESIRED: PLEASE REINSTATE THE POLICY TO BE EFFECTIVE FOR THE ENTIRE MONTH OF SEPTEMBER WITH NO LAPSE IN COVERAGE



#### **Complex Case Details Page**

#### Instructions

Enter a summary of the consumer's issue. Please provide specific information about the steps taken to date to resolve the issue.

Required fields are indicated by red asterisk(\*)

* Complex Case Summary	
Enter summary here.	
	7
	(/001 - 5 5000   - 6)
	(4981 of 5000 left)

Enter a brief description of the results the consumer is expecting.

Enter desired result	here.	
		(4974 of 5000 left
		(4974 of 5000 left
* Do you have any s	upporting documents?	
Yes		



#### Complex Case Summary Page

#### Instructions

Select the Edit button in any section to update the data contained in that section.

#### Introduction

Have you attempted to resolve this issue at the Marketplace level?

#### Marketplace Call Center Information

What phone number did you call from to reach the Marketplace Call Center? 555-555-5555

When did you contact the Marketplace Call Center?

2020-10-26

Summary of discussion:

Summary goes here.

#### Submitter Contact Information

First Name: First

Email Address: flast@example.com

Phone: 555-555-5555

Last Name: Last Job Title: Example

Phone Extension:

#### **Assister Contact Information Page**

Assister Organization Name: Example Organization

Assister Organization Type: CDO

Assister ID: TXCDOZ00

Assister Contact Information

First Name: First

Email Address: flast@example.com Phone Number: 555-555-5555

Last Name: Last

Job Title: Example Phone Extension:

#### Consumer Information Page

Application ID: 000000000

In what state does the consumer live?: Texas

Is the case Medically Urgent?: No

Name of the Issuer Company: Optional

HICS Case Number, if any?: Optional

Date issue was identified:

Date consumer met with assister: HICS Case Number, if any?: Optional

Coverage application date:

Where did the consumer apply for coverage?

Does the Consumer have an open appeal?: No

#### Complex Case Details Page



Complex Case Summary:

Enter summary here.

What is the desired Results by the Consumer?:

Enter desired result here.

Do you have any supporting documents?:





#### **Confirmation Page**

Thank you for submitting your complex case.

An acknowledgement email has been sent to the contacts listed below.

Print and save the PDF document for your records; it is formal confirmation of the submission of the complex case. If you have any questions, please contact assisterquestions@cms.hhs.g

Submission End Time: 01/25/2021, 1:26 PM

Complex Case Number: Complex Case Number-0931

An acknowledgment email has been sent to the following contacts:

Submitter: FirstName LastName

Assister: FirstName LastName

#### Print/Save

Select the PDF button to generate a PDF confirmation that contains the information you submitted. It is recommended that you print and save this document for your records. We intentionally excluded the following fields from the PDF to ensure no PHI/PII is included: Marketplace Call Center Summary, Complex Case Summary, and Consumer's Desired Results.

Once the CMS casework team reviews your submission, we will send a copy of the excluded fields.

Generate PDF Confirmation

Exit

# THIS PAGE IS IMPORTANT TO KEEP FOR YOUR RECORDS

••••••

# MARKETPLACE ELIGIBILITY APPEALS

YOU HAVE 90 DAYS FROM THE DATE OF YOUR ELIGIBILITY NOTICE TO ASK FOR AN APPEAL

01

You can appeal if the Marketplace said you aren't eligible to: buy a plan or catastrophic coverage, get financial help with Marketplace costs, enroll or change your plan with a SEP and get an exemption.

02

You can also appeal: if the Marketplace didn't let you know your results soon enough or the date your Marketplace coverage started.

03

In Montana you can also appeal if you're told you are not eligible for Medicaid or HMK.

# HOW TO FILE AN APPEAL

How you file an appeal (and the form you use) depends on where you live and if you have a Marketplace account.

#### Online

This is the fastest way to file your appeal.

- If you have a Marketplace account:
   Log into (or create) your account
   and select your current application.
   Then choose "Eligibility & appeals,"
   and the link "File new appeal or check your appeal's status."
- If you're helping someone with their appeal or don't have a Marketplace account: <u>Complete the</u> <u>online form through DocuSign, Inc.</u>, a company we partner with for filing an appeal

By mail or fax

Download the form (PDF 1,310 KB). Read all instructions carefully when filling out your form to avoid delays in your appeal process. Make copies and send your completed form to:

Mailing address:

Health Insurance Marketplace

Attn: Appeals

465 Industrial Blvd.

London, KY 40750-0061

Secure fax line: 1-877-369-0130



# CATASTROPHIC COVERAGE

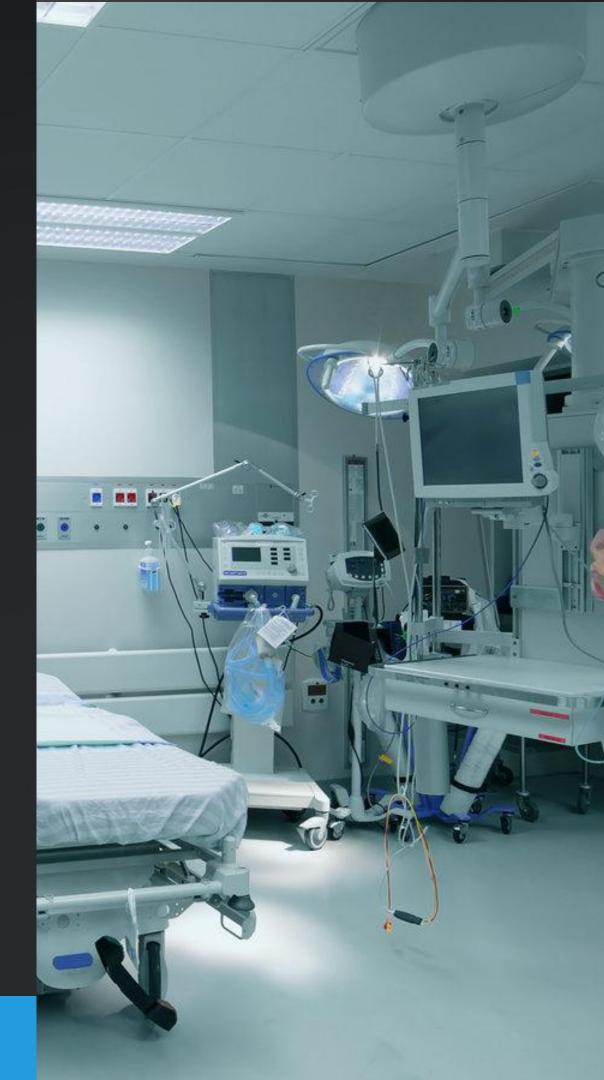
CONSUMERS WHO ARE NEWLY INELIGIBLE FOR APTC OR CSRS DUE TO THEIR PROJECTED ANNUAL INCOME (BELOW 100 PERCENT OR ABOVE 400 PERCENT OF THE FEDERAL POVERTY LEVEL (FPL)) WILL BE ELIGIBLE FOR A HARDSHIP EXEMPTION AND CAN ENROLL IN CATASTROPHIC COVERAGE. CMS PLANS TO BEGIN STREAMLINING THIS PROCESS FOR CONSUMERS INELIGIBLE FOR APTC DUE TO INCOME AND EXPAND TO CONSUMERS WHO ARE OVER 250% OF THE FPL AND ARE ONLY INELIGIBLE FOR CSRS.

# HEALTH COVERAGE EXEMPTIONS, FORMS & HOW TO APPLY

\*\*\*YOU NEED AN EXEMPTION IF YOU'RE 30 OR OLDER AND WANT TO ENROLL IN A "CATASTROPHIC" HEALTH PLAN.

You will need to visit this site: https://www.healthcare.gov/exemption-form-instructions/

- 1. You will need to download and complete the forms then mail it to the Health Insurance Marketplace at the address shown on the form.
- 2. If your hardship exemption is approved, the letter you get will include information on health plans and how to enroll via the Marketplace call center.



Screen patients and clients for insurance

Share process and eligibility changes with action items

Bolster support for uninsured

Capture and communicate impact



### YOU DON'T HAVE TO DO IT ALL ALONE!

CACs

Marketplace Call Center Agents & Brokers

Insurance Companies

OPAs

SHIP Counselors



# Resources

# Self-Service Portal (SSP) Guide for Medicaid

Tips for using Montana's online public benefit portal apply.mt.gov

This resource was created in July 2025 and reflects information available at that time but may not include future changes to application or case management processes. This work is supported by the Centers for Medicare and Medicaid Services (CMS) of the U.S. Department of Health and Human Services (HHS) as part of a financial assistance award totaling \$1.25M with 100 percent funded by CMS/HHS. The contents are those of the author(s) and do not necessarily represent the official views of, nor an endorsement, by CMS/HHS, Montana DPHHS, or the U.S. Government.



Maintained by Montana Legal Services Association





# What did we miss?

Reach out for Training/TA:

Tierney Queen-Stewart tstrandberg@mtpca.org 406-595-2725

THANK YOU!



## VIRTUAL COVER MONTANA SUMMIT

October 23 – 24, 2025

#### Thursday, October 23: 9am - 4:15pm

The State of Coverage

9am - 10am

Mechanisms of the Marketplace

Join us for a review of both basic and more complex mechanisms of the Marketplace in advance of Open Enrollment. Shannon Cottrell, First Choice Services & Tierney Queen-Stewart, Cover Montana 10:30am - 11:45am

Lunch Break

11:45am - 1:00pm

2026 Montana Marketplace Plans

Panel with Montana Marketplace Carriers

1pm - 2:30pm

Keynote: Referrals to Nowhere enrollment assistance just got a lot harder - and what you can do about it 3pm - 4:15pm

arder - and what you can do about it Jamie Vanderlinden, LCSW, LAC, Behavioral Health, Montana Primary Care Association

